



UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2005

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 000-26058

Kforce Inc.

(Exact name of registrant as specified in its charter)

FLORIDA

(State or other jurisdiction of incorporation or organization)

59-3264661

(I.R.S. Employer Identification No.)

1001 East Palm Avenue
TAMPA, FLORIDA

(Address of principal executive offices)

33605

(Zip-Code)

Registrant's telephone number, including area code: (813) 552-5000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) had been subject to such filing requirements for the past 90 days. YES NO

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). YES NO

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES NO

As of November 4, 2005 the registrant had 38,608,146 shares of common stock, \$.01 par value per share, issued and outstanding.



ITEM 1. FINANCIAL STATEMENTS

KFORCE INC. AND SUBSIDIARIES
UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS
(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	September 30, 2005	December 31, 2004
ASSETS		
Current Assets:		
Cash and cash equivalents	\$ 2,118	\$ 363
Trade receivables, net of allowance for doubtful accounts and fallouts of \$5,836 and \$6,268, respectively	110,057	90,682
Income tax refund receivable	72	606
Current deferred tax asset, net	15,032	17,180
Prepaid expenses and other current assets	5,009	5,162
Total current assets	132,288	113,993
Fixed assets, net	9,060	8,579
Non-current deferred tax asset, net	9,574	19,016
Other assets, net	18,920	13,416
Intangible assets, net	10,220	9,838
Goodwill	125,492	108,353
Total assets	\$ 305,554	\$ 273,195
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current Liabilities:		
Accounts payable and other accrued liabilities	\$ 20,248	\$ 22,097
Accrued payroll costs	42,220	30,321
Bank overdrafts	215	1,349
Current debt - credit facility	—	34,100
Other current debt	2,308	993
Income taxes payable	348	303
Total current liabilities	65,339	89,163
Long-term debt - credit facility	22,000	—
Long-term debt - other	2,564	1,727
Other long-term liabilities	13,120	11,536
Total liabilities	103,023	102,426
Commitments and contingencies		
Stockholders' Equity:		
Preferred stock, \$0.01 par; 15,000 shares authorized, none issued and outstanding	—	—
Common stock, \$0.01 par; 250,000 shares authorized, 57,802 and 55,891 issued, respectively	578	559
Additional paid-in capital	277,673	257,315
Unamortized stock-based compensation	(1,581)	(2,759)
Accumulated other comprehensive income	—	37
Retained earnings	32,834	17,373
Less reacquired shares at cost; 19,240 and 18,614 shares, respectively	(106,973)	(101,756)
Total stockholders' equity	202,531	170,769
Total liabilities and stockholders' equity	\$ 305,554	\$ 273,195

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS.



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KFORCE INC. AND SUBSIDIARIES
UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME
AND COMPREHENSIVE INCOME
(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	THREE MONTHS ENDED		NINE MONTHS ENDED	
	September 30, 2005	September 30, 2004	September 30, 2005	September 30, 2004
Net service revenues	\$ 207,293	\$ 188,862	\$ 598,663	\$ 471,232
Direct costs of services	138,904	130,987	406,182	327,388
Gross profit	68,389	57,875	192,481	143,844
Selling, general and administrative expenses	54,584	50,120	159,286	132,773
Depreciation and amortization	2,194	1,567	5,971	3,445
Income from operations	11,611	6,188	27,224	7,626
Other expense, net	477	480	1,477	1,161
Income before income taxes	11,134	5,708	25,747	6,465
Income tax provision (benefit)	4,421	(339)	10,286	(901)
Net income	6,713	6,047	15,461	7,366
Other comprehensive income (expense):				
Cash flow hedges, net of taxes	—	7	(37)	162
Comprehensive income	\$ 6,713	\$ 6,054	\$ 15,424	\$ 7,528
Earnings per share - Basic	\$.17	\$.16	\$.40	\$.22
Weighted average shares outstanding - Basic	38,460	36,912	38,497	33,365
Earnings per share - Diluted	\$.17	\$.16	\$.38	\$.21
Weighted average shares outstanding - Diluted	40,447	38,314	40,472	35,201

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE UNAUDITED
CONDENSED CONSOLIDATED FINANCIAL STATEMENTS.



KFORCE INC. AND SUBSIDIARIES
UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY
(IN THOUSANDS)

	Nine Months Ended September 30, 2005
Common stock - shares:	
Shares at beginning of period	55,891
Exercise of stock options	327
Stock issued for business acquired	1,584
Shares at end of period	57,802
Common stock - par value:	
Balance at beginning of period	\$ 559
Exercise of stock options	3
Stock issued for business acquired	16
Balance at end of period	\$ 578
Additional paid-in capital:	
Balance at beginning of period	\$ 257,315
Exercise of stock options	1,508
Stock purchased by employee stock purchase plan	252
Tax benefit from disqualifying dispositions of stock options	290
Stock issued for business acquired	18,308
Balance at end of period	\$ 277,673
Unamortized stock-based compensation:	
Balance at beginning of period	\$ (2,759)
Amortization of stock-based compensation	1,178
Balance at end of period	\$ (1,581)
Accumulated other comprehensive income:	
Balance at beginning of period	\$ 37
Change in fair value of cash flow hedges, net of taxes	(37)
Balance at end of period	\$ —
Retained earnings:	
Balance at beginning of period	\$ 17,373
Net income	15,461
Balance at end of period	\$ 32,834
Treasury stock - shares:	
Shares at beginning of period	18,614
Stock purchased by employee stock purchase plan	(126)
Repurchase of common stock	752
Shares at end of period	19,240
Treasury stock - cost:	
Balance at beginning of period	\$ (101,756)
Stock purchased by employee stock purchase plan	695
Repurchase of common stock	(5,912)



Balance at end of period	\$ (106,973)
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KFORCE INC. AND SUBSIDIARIES
UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(IN THOUSANDS)

	NINE MONTHS ENDED	
	September 30, 2005	September 30, 2004
Cash flows from operating activities:		
Net income	\$ 15,461	\$ 7,366
Adjustments to reconcile net income to cash provided by operating activities:		
Deferred income tax provision, net	10,296	—
Depreciation and amortization	5,971	3,445
Amortization of stock-based compensation	1,178	1,102
Provision for bad debts on accounts receivable and fallouts	569	1,028
Gain (loss) on cash surrender value of company-owned life insurance	(311)	207
Deferred compensation (reductions) expense, net	308	(264)
(Gain) loss on asset sales/disposals	(49)	211
(Increase) decrease in operating assets:		
Trade receivables	(9,906)	(24,130)
Prepaid expenses and other current assets	(98)	(1,922)
Income tax refund receivable	533	(299)
Other assets, net	(1,541)	(1,249)
(Decrease) increase in operating liabilities:		
Accounts payable and other accrued liabilities	(3,425)	(4,673)
Accrued payroll costs	9,737	19,489
Bank overdrafts	(1,134)	2,114
Income taxes payable	(542)	150
Other long-term liabilities	(483)	(1,227)
Cash provided by operating activities	26,564	1,348
Cash flows used by investing activities:		
Capital expenditures	(4,104)	(2,829)
Acquisitions, net of cash received	(3,059)	(27,807)
Release of restricted cash	326	—
Cash proceeds from sale of assets	10	33
Cash used in investing activities	(6,827)	(30,603)
Cash flows from financing activities:		
(Repayment of) proceeds from bank line of credit	(12,100)	17,000
Repayment of capital expenditure financing	(1,481)	(122)
Proceeds from exercise of stock options	1,511	1,928
Repurchase of common stock	(5,912)	(359)
Cash (used in) provided by financing activities	(17,982)	18,447
Increase (decrease) in cash and cash equivalents	1,755	(10,808)
Cash and cash equivalents at beginning of period	363	13,715
Cash and cash equivalents at end of period	\$ 2,118	\$ 2,907
Supplemental Cash Flow Information:		
Cash (received) paid during the period for:		
Income taxes	\$ (32)	\$ (300)
Interest	1,518	1,313
Supplemental non-cash transaction information:		
Issuance of stock in acquisition	18,324	51,015
Equipment acquired under capital lease	1,833	—



Software acquired under financing agreement	1,800	668
Noncash gain on sale of assets	74	—
Stock purchased by employee stock purchase plan	947	714
Tax benefit from disqualifying dispositions of stock options	290	—
(Decrease) increase in cash flow hedges	(37)	162
Restricted stock issued, net of forfeitures	—	819
Cash provided (used) in connection with acquisitions, net:		
Payment of acquired business bank line of credit and cash overdraft received in acquisition	\$ (2,568)	\$ (10,638)
Transaction costs	(418)	(12,236)
Tax adjustments	(73)	—
Payment of 2003 OnStaff earnout	—	(4,210)
Buyout of future OnStaff earnout	—	(2,500)
Payment of acquired business long-term liability	—	(1,050)
Cash received in acquisition	—	2,827
	<u>\$ (3,059)</u>	<u>\$ (27,807)</u>

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE UNAUDITED
CONDENSED CONSOLIDATED FINANCIAL STATEMENTS.



KFORCE INC. AND SUBSIDIARIES
NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

NOTE A — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization. Kforce Inc. and subsidiaries is a provider of professional staffing services in 74 locations in 43 markets in the United States. Kforce provides its customers staffing services in the following specialties: Technology (“Tech”), Finance and Accounting (“FA”), and Health and Life Sciences (“HLS”). The HLS segment includes our Clinical Research, Scientific, Healthcare-Nursing (“Nursing”) and Healthcare-Non Nursing (“Health Information Management”) staffing specialties. Kforce provides flexible staffing services (“Flex”) on both a temporary and contract basis and provides direct hire services (“Search”) on both a contingency and retained basis. Kforce serves clients from the Fortune 1000, as well as local and regional, small to mid-size companies.

Principles of Consolidation. The consolidated financial statements include the accounts of Kforce Inc. and its subsidiaries. References in this document to “the Firm,” “the Company,” “Kforce,” “we,” “our” or “us” refer to Kforce or its subsidiaries, except where the context otherwise requires. All intercompany transactions and balances have been eliminated in consolidation.

Interim Financial Information. The unaudited condensed consolidated financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (“SEC”) and, in management’s opinion, include all adjustments necessary for a fair presentation of results for the periods presented. Certain information and note disclosures normally included in annual financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted as permitted by applicable SEC rules and regulations; however, Kforce believes that the disclosures made are adequate to make the information presented not misleading.

Reclassifications. Certain amounts reported for prior periods have been reclassified to be consistent with the current period presentation.

Use of Estimates. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents. Kforce classifies all highly liquid investments with an initial maturity of three months or less as cash equivalents.

Allowance for Doubtful Accounts and Fallouts. Kforce has established a reserve for expected credit losses and fallouts on trade receivables based on past experience and expectations of future write-offs. Kforce performs an ongoing analysis of factors including recent write-off and delinquency trends, changes in economic conditions, and concentration of accounts receivable among clients in establishing this reserve. The allowance as a percentage of gross accounts receivable was 5.0% as of September 30, 2005. No single client had a receivable balance greater than 4.2% of the total accounts receivable and the top ten clients represent approximately 22.4% of the total accounts receivable balance.

Fixed Assets. Fixed assets are carried at cost, less accumulated depreciation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. The cost of leasehold improvements is amortized using the straight-line method over the shorter of the estimated useful lives of the assets or the terms of the related leases, which range from three to fifteen years.

Income Taxes. Kforce accounts for income taxes under the principles of Statement of Financial Accounting Standards (“SFAS”) 109, “Accounting for Income Taxes”. SFAS 109 requires the asset and liability approach to the recognition of deferred tax assets and liabilities for the expected future tax consequences of the differences between the financial statement carrying amounts and the tax bases of assets and liabilities. SFAS 109 requires that unless it is “more likely than not” that a deferred tax asset can be utilized to offset future taxes, a valuation allowance must be recorded against that asset. The tax benefits of deductions attributable to employees’ disqualifying dispositions of shares obtained from incentive stock options are reflected as increases in additional paid-in capital.

Fair Value of Financial Instruments. Kforce has determined the estimated fair value of financial instruments using available market information and appropriate valuation methodologies. However, considerable judgment is required in interpreting data to develop the estimates of fair value. The fair values of Kforce’s financial instruments are estimated based on current market rates and instruments with the same risk and maturities. The fair value of long-term debt approximates its carrying value due to the variable interest rate applicable to the debt.



Goodwill and Intangible Assets. In accordance with SFAS 142, "Goodwill and Other Intangible Assets", Kforce does not amortize goodwill but performs an annual review to ensure that no impairment of goodwill exists. In some of Kforce's acquisitions, a portion of the purchase price has been allocated to non-compete agreements and customer lists. These assets have been capitalized and are being amortized on a straight-line basis over the estimated useful lives of the assets. Kforce also has allocated a portion of the purchase price of Hall Kinion to the OnStaff trade name. This asset has been determined to have an indefinite life and is not being amortized. Accumulated amortization on intangible assets was \$5,326 and \$2,709 as of September 30, 2005 and December 31, 2004, respectively. Amortization expense on intangible assets was \$897 and \$2,617 for the three and nine months ended September 30, 2005. For existing intangible assets from acquisitions, the estimated aggregate amortization expense for the years ended December 31, 2005, 2006, 2007 and 2008 will be \$3,502, \$3,258, \$3,258, and \$1,841, respectively.

Impairment of Long-Lived Assets. In accordance with SFAS 144, "Accounting for the Impairment or Disposal of Long-Lived Assets", Kforce periodically reviews the carrying value of long-lived assets to determine if impairment has occurred. Impairment losses, if any, are recorded in the period identified. Significant judgment is required to determine whether or not impairment has occurred. The determination is made by evaluating expected future undiscounted cash flows or the anticipated recoverability of costs incurred and, if necessary, determining the amount of the loss, if any, by evaluating the fair value of the assets.

Capitalized Software. Kforce purchases, and in certain cases develops, and implements new computer software to enhance the performance of its accounting and operating systems. Kforce accounts for direct internal and external costs subsequent to the preliminary stage of the projects under the principles of SOP 98-1, "Accounting for the Costs of Computer Software Developed or Obtained for Internal Use". Software development costs are being capitalized and classified as other assets and amortized over the estimated useful life of the software using the straight-line method. Direct internal costs, such as payroll and payroll-related costs, and external costs during the development stage of each project are capitalized and classified as capitalized software. Kforce capitalized development stage implementation costs of \$596 and \$2,377 during the three and nine months ended September 30, 2005.

Deferred Loan Costs. Costs incurred to secure Kforce's Credit Facility were capitalized and are being amortized over the term of the related agreement using the straight-line method, which approximates the interest method.

Commissions. Associates make placements and earn commissions as a percentage of actual revenue or gross profit pursuant to a calendar year basis commission plan. The amount of commissions paid as a percentage of revenue or gross profit increases as volume increases. Kforce accrues commissions for actual revenue or gross profit at a percentage equal to the percent of total expected commissions payable to total revenue and gross profit for the year.

Stock-Based Compensation. SFAS 148, "Accounting for Stock-Based Compensation—Transition and Disclosure", was issued in December 2002. SFAS 148 amends SFAS 123, "Accounting for Stock-Based Compensation", to provide alternative methods of transition for a voluntary change from the intrinsic-value-based method of recognizing stock compensation under Accounting Principles Board ("APB") Opinion 25, "Accounting for Stock Issued to Employees", to the SFAS 123 fair-value-based method of accounting for stock-based employee compensation. Under the fair value method, the fair value of stock options granted to employees is recognized as compensation over the service period (usually the vesting period). Under the intrinsic value method, compensation expense is recognized for options that are in-the-money, thereby having intrinsic value, at the date of grant. SFAS 148 also amends SFAS 123 to require more prominent disclosure in interim and annual financial statements of the effect of all stock-based compensation. Kforce continues to apply the intrinsic-value method under APB Opinion 25 in accounting for its plans and discloses the effect on net income and earnings per share as if Kforce had applied the fair value recognition provisions of SFAS 123 to stock-based employee and non-employee compensation. As of September 30, 2005, Kforce had two stock-based employee compensation plans under which options are currently outstanding, an employee incentive stock option plan and a non-employee director stock option plan. The ability to issue new options under those plans has expired. Kforce applies the recognition and measurement principles of APB Opinion 25 and related interpretations in accounting for those plans. No stock-based employee compensation expense attributable to stock options is reflected in net income as all options granted under those plans had an exercise price equal to the market value of the underlying common stock on the date of the grants.

During September 2004, the vesting period related to options to purchase 856 shares of common stock was accelerated. In accordance with FIN 44, "Accounting for Certain Transactions Involving Stock Compensation", the modification to accelerate the vesting of a fixed award effectively results in the renewal for that award if, after the modification, an employee is able to exercise the award that, under the original terms, would have expired unexercisable. Accordingly, in the event that an employee terminates prior to the time that the stock options would have vested under the original terms, Kforce would incur additional compensation expense based upon the intrinsic value at the time of the acceleration of vesting, reduced by any amounts previously expensed as a result of the acceleration.



Effective October 26, 2004, the former Chief Financial Officer ceased being employed by Kforce. Kforce expects the other affected employees to continue to provide services through their applicable original vesting dates; therefore, the only current expense as a result of the acceleration relates to one employee and the effect on Kforce was an expense of \$104 in October 2004. If the remaining affected employees were to terminate their employment prior to the applicable original vesting dates, as of September 30, 2005 the maximum future expense would be approximately \$880, with such amount reduced to approximately \$59 after the originally scheduled vesting dates in January 2006 have passed.

The table below illustrates the effects on Kforce's net income and earnings per share had compensation cost for Kforce's option plans been determined based on the fair value at the grant dates, as prescribed by SFAS 148.

	Pro Forma		Pro Forma	
	Three months ended		Nine months ended	
	September 30, 2005	September 30, 2004	September 30, 2005	September 30, 2004
Net income:				
As Reported (a)	\$ 6,713	\$ 6,047	\$ 15,461	\$ 7,366
Compensation expense (benefit) per SFAS 123, net of related tax benefit (b)	(34)	1,736	4,193	3,691
Pro forma net income	\$ 6,747	\$ 4,311	\$ 11,268	\$ 3,675
Earnings per share:				
Basic:				
As Reported	\$.17	\$.16	\$.40	\$.22
Pro forma	\$.18	\$.12	\$.29	\$.11
Diluted:				
As Reported	\$.17	\$.16	\$.38	\$.21
Pro forma	\$.17	\$.11	\$.28	\$.10

- (a) Included in the calculation of net income is expense related to the amortization of Kforce's restricted stock plan. Restricted stock amortization is treated the same under SFAS 123 and APB 25, and, therefore, has no impact on the pro forma net income.
- (b) No tax benefit has been included in the Pro Forma net income calculation for the quarter ended September 30, 2004 as Kforce recorded a valuation allowance that fully offset its net deferred tax assets as of that date.

For the three and nine months ended September 30, 2005, the relative tax benefit associated with the compensation expense per SFAS 123 has been included above. For purposes of determining the compensation expense per SFAS 123, the fair value of each option is estimated on the date of grant using the Black-Scholes option pricing model with the following assumptions used for grants during the applicable periods: dividend yield of 0.0%, risk-free interest rates of 3.9% for options granted, a weighted average expected option term of 4.7 years, and a volatility factor of 50%.

Self-Insurance. Kforce offers employee benefit programs, including workers compensation and health insurance, to eligible employees, for which Kforce is self-insured for a portion of the cost. Kforce retains liability up to \$250 for each workers compensation claim and up to \$200 annually for each health insurance participant. Self-insurance costs are accrued using estimates to approximate the liability for reported claims and claims incurred but not reported.

Revenue Recognition. Net service revenues consist of search fees and flexible billings inclusive of billable expenses, net of credits, discounts, rebates and fallouts. Kforce recognizes flexible billings based on hours worked by assigned personnel. Search fees are recognized upon placement, net of an allowance for "fallouts". Fallouts are search placements that do not complete the contingency period. Contingency periods are typically ninety days or less.

Revenues received as reimbursements of billable expenses are reported gross within revenue in accordance with Emerging Issues Task Force ("EITF") Issue 01-14, "Income Statement Characterization of Reimbursements Received for 'Out-of-Pocket' Expenses Incurred".

Other Comprehensive Income (Loss). Other comprehensive income (loss) is comprised of unrealized gains and losses from changes in the fair value of certain derivative instruments that qualify for hedge accounting under SFAS 133, "Accounting for Derivative Instruments and Hedging Activities", as amended.



Accounting for Derivatives. SFAS 133, "Accounting for Derivative Instruments and Hedging Activities", as amended, establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts (collectively referred to as derivatives), and for hedging activities. It also requires that all derivatives and hedging activities be recognized as either assets or liabilities in the balance sheet and be measured at fair value. Gains or losses resulting from the changes in fair value of derivatives are recognized in net income (loss) or recorded in other comprehensive income (loss), and recognized in the statement of operations when the hedged item affects earnings, depending upon the purpose of the derivatives and whether they qualify for hedge accounting treatment. Kforce's policy is to designate at a derivative's inception the specific assets, liabilities, or future commitments being hedged and monitor the derivative to determine if it remains an effective hedge. Kforce does not enter into or hold derivatives for trading or speculative purposes. The fair value of Kforce's interest rate swap agreements is based on dealer quotes. In the unlikely event that the counterparty fails to perform under the contract, Kforce bears the credit risk that payments due to Kforce, if applicable, may not be collected.

Earnings Per Share. Under SFAS 128, "Earnings Per Share", basic earnings (loss) per share is computed as earnings divided by weighted average shares outstanding. Diluted earnings (loss) per share include the dilutive effects of stock options and other potentially dilutive securities such as non-vested restricted stock grants and contingently issuable shares related to acquisitions.

Options to purchase 2,650 and 2,589 shares of common stock for the three months ended September 30, 2005 and 2004, respectively, and options to purchase 2,651 and 2,333 shares of common stock for the nine months ended September 30, 2005 and 2004, respectively, were not included in the computations of diluted earnings per share because these options were anti-dilutive. The dilutive effect of options to purchase 3,715 and 3,657 shares of common stock and 305 and 287 shares of restricted stock are included in the computations of diluted earnings per share for the three months ended September 30, 2005 and 2004, respectively. The dilutive effect of options to purchase 3,714 and 3,913 shares of common stock and 305 and 287 shares of restricted stock are included in the computations of diluted earnings per share for the nine months ended September 30, 2005 and 2004, respectively.

Recently Issued Accounting Pronouncements

The following recently issued accounting pronouncements were effective for Kforce beginning January 1, 2004, and management has determined that the adoption of these standards had no material impact on Kforce's unaudited condensed consolidated financial statements.

- SFAS 143, "Accounting for Asset Retirement Obligations", requires entities to record the fair value of a liability for an asset retirement obligation in the period in which it occurred.
- SFAS 145, "Rescission of FASB Statements No. 4, 44, and 64, Amendment of SFAS No. 13, and Technical Corrections", rescinds SFAS 4, "Reporting Gains and Losses from Extinguishment of Debt", and an amendment of that Statement, SFAS 64, "Extinguishments of Debt Made to Satisfy Sinking-Fund Requirements". SFAS 145 also rescinds SFAS 44, "Accounting for Intangible Assets of Motor Carriers", and SFAS 13, "Accounting for Leases", eliminating an inconsistency between certain sale-leaseback transactions.
- SFAS 146, "Accounting for Costs Associated with Exit or Disposal Activities", addresses financial accounting and reporting for costs associated with exit or disposal activities and nullifies EITF Issue 94-3, "Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (including Certain Costs Incurred in a Restructuring)". SFAS 146 requires costs associated with exit or disposal activities to be recognized when the costs are incurred, rather than at a date of commitment to an exit or disposal plan.
- SFAS 149, "Amendment of Statement 133 on Derivative Instruments and Hedging Activities", amends and clarifies financial accounting and reporting for derivative instruments, including certain derivative instruments embedded in other contracts (collectively referred to as derivatives) and for hedging activities under SFAS 133. The changes in SFAS 149 improve financial reporting by requiring that contracts with comparable characteristics be accounted for similarly. In particular, SFAS 149 (1) clarifies under what circumstances a contract with an initial net investment meets the characteristic of a derivative discussed in paragraph 6(b) of SFAS 133, (2) clarifies when a derivative contains a financing component, (3) amends the definition of an underlying asset or liability to conform it to language used in FIN 45, and (4) amends certain other existing pronouncements.
- SFAS 150, "Accounting for Certain Financial Instruments with Certain Characteristics of Both Liabilities and Equity", establishes standards for how an issuer classifies and measures certain financial instruments with characteristics of both liabilities and equity. It requires that an issuer classify a financial instrument that is within its scope as a liability (or an asset in some circumstances).



In December of 2004 the Financial Accounting Standards Board (“FASB”) issued a revised version of SFAS 123, “Share-Based Payment” (SFAS 123R). This statement establishes standards for the accounting for transactions in which an entity exchanges its equity instruments for goods and services, but focuses primarily on accounting for transactions in which an entity obtains employee services in share-based payment transactions. This statement supersedes APB Opinion No. 25, “Accounting for Stock Issued to Employees,” and its related implementation guidance. This statement requires a public entity to measure the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award (with limited exceptions). That cost is recognized over the period in which the employee is required to provide service in exchange for the award, which is usually the vesting period. No compensation cost is recognized for equity instruments for which employees do not render the requisite service. This statement is effective for Kforce as of the beginning of the first annual reporting period that begins after June 15, 2005. Kforce is currently evaluating the impact of this proposed standard on its financial condition, results of operations and cash flows.

In December of 2004, FASB issued SFAS 153, “Exchange of Non-Monetary Assets.” This statement amends APB Opinion No. 29 to eliminate the exception for non-monetary exchanges of similar productive assets and replaces it with a general exception for exchanges of non-monetary assets that do not have commercial substance. The provisions of this statement are effective for non-monetary asset exchanges occurring in fiscal periods beginning after June 15, 2005. Management does not believe the adoption of this standard will have a material impact on Kforce’s consolidated financial statements.

In May of 2005, FASB issued SFAS 154, “Accounting Changes and Error Corrections.” This statement replaces APB Opinion 20, “Accounting Changes,” and SFAS 3, “Reporting Accounting Changes in Interim Financial Statements.” This statement changes the requirements for the accounting for and reporting of a change in accounting principle, and applies to all voluntary changes in accounting principle. This statement also applies to changes required by an accounting pronouncement in the unusual instance that the pronouncement does not include specific transition provisions. Previously, APB Opinion 20 required that most voluntary changes in accounting principle be recognized by including in net income of the period of the change the cumulative effect of changing to the new accounting principle. SFAS 154 requires retrospective application to prior periods’ financial statements of changes in accounting principle, unless it is impracticable to determine either the period-specific effects or the cumulative effect of the change. This statement is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. Management does not believe the adoption of this standard will have a material impact on Kforce’s consolidated financial statements.

NOTE B — STOCKHOLDERS’ EQUITY

During the first and fourth quarters of 2004, Kforce granted 88 and 223 shares, respectively, of restricted stock to certain members of senior management. The shares vest at the end of the following two-year periods. Upon issuance of 2004 restricted stock shares, unearned compensation of \$819 and \$2,444, respectively, which is equivalent to the market values at the dates of the grants, were charged to stockholders’ equity. These amounts are currently being amortized over the two-year vesting period and \$393 and \$1,178 were included in compensation expense during the three and nine months ended September 30, 2005, respectively.

On November 30, 2004, Kforce accelerated the vesting of 192 shares of restricted common stock that were granted to seven members of senior management in the first quarter of 2003. These shares were originally scheduled to vest in February 2005. Of this grant, 151 shares were granted to the CEO and the next four highest compensated employees. Kforce recorded \$27 of compensation expense in 2004 related to this acceleration.

In January 2002, Kforce issued 224 shares of restricted stock to certain members of senior management and other employees in exchange for voluntarily reducing their 2002 salary and cash bonus potential. These shares vested over a five-year period with an acceleration clause if certain Kforce common stock price thresholds were met. Upon issuance of stock under the plan, unearned compensation of \$1,106, which is equivalent to the market value at the date of the grant, net of forfeitures, was charged to stockholders’ equity. This amount was being amortized using the straight-line method, over the five-year period. On January 5, 2004, Kforce common stock closed at a price level that fully satisfied the acceleration clause for the 2002 shares and all of such restricted stock thereby vested. Because Kforce had been amortizing the value of such restricted stock on a straight-line basis over the five-year period and the stock price threshold was not met on or prior to December 31, 2003, Kforce was required to record the unamortized balance of \$673 as compensation expense in the period when the stock price threshold was achieved, which was during the first quarter of 2004.



NOTE C – CONTINGENCIES

Kforce is involved in a number of claims and lawsuits that arise in the ordinary course of business. Although management does not expect any of these claims or lawsuits to have a material adverse effect on Kforce’s financial condition, such matters are subject to inherent uncertainties and risks.

NOTE D – CREDIT FACILITY

On October 28, 2005, Kforce entered into a Seventh Amendment to its current credit facility (the “Extended Credit Facility”) with a syndicate led by Bank of America. Under the Extended Credit Facility, Kforce’s maximum borrowings are limited to \$100 million. In addition, Kforce has the right under the Extended Credit Facility to increase the maximum borrowings available to \$140 million under an accordion feature. Borrowings under the Extended Credit Facility are limited to 85% of eligible accounts receivable. Under the Extended Credit Facility, Kforce may have loans outstanding with a rate of LIBOR plus 1.25% or Prime minus 0.25%. To the extent that Kforce has unused availability under the Extended Credit Facility, an unused line fee is required to be paid equal to 0.25% of the average unused balance on a monthly basis. Kforce was required to pay a closing fee of \$250,000 upon entering into the Extended Credit Facility, and is also required to pay an annual administrative fee of \$50,000. Borrowings under the Extended Credit Facility are secured by all of the assets of Kforce. Under the Extended Credit Facility, Kforce is required to meet certain minimum availability and fixed charge coverage ratio requirements, and is permitted to make dividend distributions if borrowing availability under the Extended Credit Facility is not less than \$15,000,000 after giving effect to the distributions. The Extended Credit Facility expires on November 3, 2010.

As a result of Kforce entering into the Extended Credit Facility on October 28, 2005 which will not expire until November 3, 2010, the balance due under the credit facility as of September 30, 2005 has been classified as a non-current liability in the accompanying balance sheet.

NOTE E – ACQUISITIONS

Hall, Kinion & Associates Inc.

On June 7, 2004, Kforce acquired 100% of the outstanding common stock of Hall, Kinion and Associates Inc. and its subsidiaries (“Hall Kinion”). This transaction was accounted for using the purchase method. The results of Hall Kinion’s operations since the date of acquisition have been included in Kforce’s consolidated financial statements. Hall Kinion specialized in providing technology and finance and accounting related talent on a temporary and permanent basis to its customers primarily in the United States. As a result of this acquisition, Kforce expanded its market presence by adding 18 offices, not including those offices already combined with existing Kforce offices. The acquisition also expanded Kforce’s service offerings in technology and finance and accounting in certain market segments.

As consideration for the purchase of the common stock, Kforce issued 5,742 shares of Kforce stock at a price of \$8.95 a share, the market price of the shares on the date of issuance, with a total addition to equity of \$51,388. Kforce also incurred \$13,899 in transaction costs, which includes approximately \$1,459 of transaction costs paid in 2003. Additionally, Kforce assumed net assets of \$9,901 and bought out potential future earnouts related to OnStaff for \$2,500. Kforce recorded an adjustment to the assets acquired of \$461 in 2005 due to changes to the net deferred tax assets realized in 2005 increasing goodwill by \$461. The following table summarizes the total purchase price, net assets acquired and intangible assets recorded in conjunction with the acquisition:

Equity issued	\$51,388
Transaction costs	13,899
Future earnouts – OnStaff	2,500
Total purchase price	\$67,787
Goodwill	\$47,016
Customer lists	10,000
Trade name	870
Net assets acquired	9,901
Total purchase price	\$67,787



The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the date of acquisition.

Cash	\$ 2,827
Other current assets	19,895
Furniture and equipment	586
Other assets	21,406
Total assets acquired	44,714
Current liabilities	14,233
Long-term debt	10,638
Other long-term liabilities	9,942
Total liabilities assumed	34,813
Net assets acquired	\$ 9,901

Included in other assets above is a net deferred tax asset of \$22,229 that was acquired in conjunction with the acquisition.

Based on an analysis completed in accordance with SFAS 141, "Business Combinations" ("SFAS 141"), \$10,000 of the excess purchase price was allocated to acquired intangible assets and is included in intangible assets, net in the accompanying consolidated balance sheet. Such value is assigned to customer lists and contracts that are amortized over a weighted average useful life of 4 years. An additional \$870 was assigned to the OnStaff trade name, which is also included in intangible assets, net, in the accompanying consolidated balance sheet. This asset has been determined to have an indefinite life and is not being amortized.

The \$47,016 of remaining excess purchase price was assigned to goodwill. This goodwill has been allocated to the Technology and Finance and Accounting business segments. This goodwill is not deductible for tax purposes.

VistaRMS, Inc.

On February 1, 2005, Kforce completed the acquisition of substantially all of the assets of VistaRMS, Inc. ("Vista"), a privately-held company based in Herndon, Virginia, in exchange for 2,348 shares of Kforce common stock. This transaction was accounted for using the purchase method. The results of Vista's operations since the date of acquisition have been included in Kforce's consolidated financial statements. Vista had produced revenue of approximately \$50,000 in technology staffing over the 12 months prior to the acquisition with approximately 40% of that revenue in the Federal government sector. As a result of this acquisition, Kforce has been able to expand its presence in the Federal government sector.

As consideration for the purchase, Kforce issued 2,348 shares of Kforce stock of which 1,233 were held in escrow under the terms of the agreement. The Kforce stock was valued at a price of \$11.57 per share, the average market price of the shares from the period 5 days before and after the date the agreement was signed and announced. At September 30, 2005, 1,584 shares were issued or issuable under the terms of the agreement, with a total addition to equity of \$18,324, and 450 shares remain in escrow. Kforce also incurred \$596 in transaction costs, which includes \$179 of transaction costs paid in 2004, and assumed net liabilities of \$757. To the extent additional shares are issued out of escrow to Vista after purchase price contingencies have been resolved, those shares will be recorded as an addition to the purchase price.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the date of acquisition.

Accounts receivable	\$ 9,937
Other assets	75
Total assets acquired	10,012
Current liabilities	5,347
Debt	2,467
Long-term liabilities	2,955
Total liabilities assumed	10,769
Net liabilities assumed	\$ 757

Included in current and long term liabilities above are a net deferred tax liability of \$1.2 million and a federal tax liability of \$2.3



million that were acquired in conjunction with the acquisition.

Based on an analysis completed in accordance with SFAS 141, \$2,800 of the excess purchase price has been allocated to customer lists and contracts that are being amortized over a weighted average useful life of 4 years, and \$200 of the excess purchase price has been allocated to non-compete agreements that are being amortized over a weighted average useful life of 5 years.



The \$16,677 of remaining excess purchase price has been assigned to goodwill. This goodwill has been allocated to the Technology business segment. This goodwill is not deductible for tax purposes. The final allocation of purchase price to the acquired assets and liabilities has not been completed.

The following unaudited pro forma consolidated financial information gives effect to the acquisitions of Vista and Hall Kinion as if they had occurred on January 1, 2004. These unaudited pro forma results have been prepared for comparative purposes only and do not purport to be indicative of the results of operations that actually would have resulted had the acquisitions occurred on the date indicated, or that may result in the future.

	Three Months Ended	
	September 30, 2005	September 30, 2004
Revenues	\$ 207,293	\$ 202,409
Net income	\$ 6,713	\$ 6,673
Basic income per share	\$.17	\$.17
Diluted income per share	\$.16	\$.17
Basic shares outstanding	40,041	38,497
Diluted shares outstanding	42,027	39,898

	Nine Months Ended	
	September 30, 2005	September 30, 2004
Revenues	\$ 603,111	\$ 569,119
Net income	\$ 15,543	\$ 3,489
Basic income per share	\$.40	\$.09
Diluted income per share	\$.38	\$.09
Basic shares outstanding	38,811	38,278
Diluted shares outstanding	40,786	40,114

NOTE F — SEGMENT ANALYSIS

Kforce reports segment information in accordance with SFAS 131, "Disclosures about Segments of an Enterprise and Related Information", which requires companies to report selected segment information on a quarterly basis and to report certain entity-wide disclosures about products and services, major customers, and the material countries in which the entity holds assets and reports revenues. SFAS 131 requires a management approach in determining reportable segments of an organization. The management approach designates the internal organization that is used by management for making operational decisions and addressing performance as the source of determining Kforce's reportable segments. Kforce's internal reporting follows its three functional service offerings: Tech, FA and HLS.

Historically, and through September 30, 2005, Kforce has generated only revenue and gross profit information on a functional basis. As such, asset information by segment is not disclosed. Substantially all operations and long-lived assets are located in the U.S.

	Tech	FA	HLS	TOTAL
Three months ended September 30:				
2005				
Net Service Revenue				
Flex	\$90,281	\$54,998	\$47,907	\$193,186
Search	4,793	8,060	1,254	14,107
Total Revenue	\$95,074	\$63,058	\$49,161	\$207,293
Gross Profit	\$29,079	\$24,312	\$14,998	\$ 68,389



2004				
Net Service Revenue				
Flex	\$ 86,364	\$ 50,440	\$ 40,595	\$177,399
Search	3,307	7,056	1,100	11,463
Total Revenue	\$ 89,671	\$ 57,496	\$ 41,695	\$188,862
Gross Profit	\$ 24,790	\$ 20,947	\$ 12,138	\$ 57,875

Nine months ended September 30:				
2005				
Net Service Revenue				
Flex	\$263,199	\$157,904	\$136,073	\$557,176
Search	13,691	24,112	3,684	41,487
Total Revenue	\$276,890	\$182,016	\$139,757	\$598,663
Gross Profit	\$ 81,475	\$ 69,093	\$ 41,913	\$192,481

2004				
Net Service Revenue				
Flex	\$211,615	\$115,073	\$114,863	\$441,551
Search	7,882	18,859	2,940	29,681
Total Revenue	\$219,497	\$133,932	\$117,803	\$471,232
Gross Profit	\$ 59,498	\$ 50,631	\$ 33,715	\$143,844



ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This Report and prior period SEC reports can be obtained free of charge in the "About Us" section of Kforce's website at www.kforce.com. Other information contained on our website, whether currently posted or posted in the future, is not a part of this document or the documents incorporated by reference in this document.

FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q contains forward-looking statements, particularly with respect to the Liquidity and Capital Resources section of Management's Discussion and Analysis of Financial Condition and Results of Operations ("MDA"). Additional written or oral forward-looking statements may be made by Kforce from time to time, in filings with the SEC or otherwise. Such forward-looking statements are within the meaning of that term in Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Such statements may include, but may not be limited to, projections of revenue, income, growth, losses, cash flows, capital expenditures, plans for future operations, the effects of interest rate variations, financing needs or plans, plans relating to products or services of Kforce, estimates concerning the effects of litigation or other disputes, as well as assumptions to any of the foregoing. In addition, when used in this discussion, the words "anticipates", "estimates", "expects", "intends", "plans", "believes" and variations thereof and similar expressions are intended to identify forward-looking statements.

Forward-looking statements are inherently subject to risks and uncertainties, some of which can not be predicted. Future events and actual results could differ materially from those set forth in or underlying the forward-looking statements. Readers are cautioned not to place undue reliance on any forward-looking statements contained in this report which speak only as of the date of this report. Kforce undertakes no obligation to publicly publish the results of any adjustments to these forward-looking statements that may be made to reflect events on or after the date of this report or to reflect the occurrence of unexpected events.

OVERVIEW

This overview is intended to assist readers in better understanding this MDA. Item 1 of this Form 10-Q includes additional information.

Who We Are

We are a national provider of professional and technical specialty staffing services. As of November 3, 2005, we operated 74 field offices in 43 markets and provide services in 50 states and the District of Columbia through these offices and from our headquarters in Tampa, Florida. We provide our clients staffing services through three business segments: Technology ("Tech"), Finance and Accounting ("FA"), and Health and Life Sciences ("HLS"). Substantially all Tech and FA services are sold and delivered through our field offices. The HLS segment includes our Clinical Research (formerly Pharmaceutical), Scientific, Healthcare-Nursing ("Nursing") and Healthcare-Non Nursing ("Health Information Management") specialties. The sales and delivery functions of substantial portions of HLS, particularly Clinical Research and Health Information Management, are concentrated in our headquarters, with services being provided for certain clients through our field offices. Our headquarters provides support services to our field offices in areas such as human resources, nationwide recruiting, training, and national sales initiatives, in addition to the traditional "back office" support services like payroll, billing, accounting, legal, tax, data processing and marketing, which are highly centralized.

Kforce is focused on providing "staffing" services to our clients. Our staffing services include Flexible Staffing Services ("Flex") and Search Services ("Search").

Flex

Through Flex, we provide clients with qualified individuals ("consultants") on a temporary basis with the appropriate skills and experience, when it is determined it is "the right match". To be successful, our employees ("associates") endeavor to (1) understand the clients' needs, (2) determine and understand the capabilities of the consultants being recruited, and (3) deliver and manage the client-consultant relationship to the satisfaction of both the clients and the consultants. Typically, the better job Kforce and our consultants do, the longer the assignments last and the more often those clients turn to Kforce for additional needs.

The Flex business comprised 93.2% of our revenues for the quarter ended September 30, 2005. Flex revenues are driven by hours billed and billing rates. Flex gross profit is determined by deducting consultant pay, benefits and other related costs from Flex revenues. Flex associate commissions, related taxes and other compensation and benefits as well as field management compensation are included in Selling, General and Administrative expenses ("SG&A") along with



administrative and corporate costs. The Flex business model involves attempting to maximize consultant hours and billing rates, while optimizing consultant pay rates and benefit costs and commissions and other compensation and benefits for associates, as well as minimizing the other operating costs necessary to effectively support such activities.

Search

The Search business is a smaller, yet important part of our business that involves locating employees for direct hire for our clients. Our search business has experienced increasing revenues in each of the past eight quarters and now comprises 6.8% of total revenues. We primarily perform searches on a contingency basis, with fees being earned only if personnel are hired by our clients. Fees are typically structured as a percentage of the placed individual's first-year annual compensation. We recruit permanent employees from our Flex consultant population, from the job boards, and from candidates we identify who are currently employed and not actively seeking another position. Sometimes consultants initially work with clients on a Flex basis and then later are converted into permanent employees, for which we also receive Search fees. There can be no assurance or expectation that Search revenues will increase if economic conditions improve, as has been the case in previous economic cycles. Clients and recruits are often targets for both Flex and Search services, and this common focus contributes to our objective of providing integrated solutions for all of our clients' human capital needs.

Search revenues are driven by placements made and the fees billed. There are no consultant payroll costs associated with the placement and thus all search revenue generally increases gross profit by a like amount. Search associate commissions, compensation and benefits are also included in SG&A. Search revenues comprised 6.8% of revenues for the quarter ended September 30, 2005, as compared to 6.1% for the quarter ended September 30, 2004.

Our Industry

We serve Fortune 1000 companies, as well as small and mid-size local and regional companies, with our largest ten clients representing approximately 19% of revenues for the quarter ended September 30, 2005. The specialty staffing industry is made up of thousands of companies, most of which are small local firms providing a limited service offering to a small local client base. We believe Kforce is one of the ten largest specialty staffing firms in the United States, that the ten firms combined have a market share of less than 26% of the applicable market and that no single firm has a larger than 7% market share. Competition in a particular market can come from many different companies, either large or small. We believe, however, that our geographic presence, diversified service offerings within our core businesses, and focus on consistent sales and delivery that is highly disciplined, provide a competitive advantage particularly with larger clients that have operations in multiple markets.

We believe 2003 may have been a bottoming-out year for the economy and for the staffing industry after having declined for approximately three years, and that indicators favorable for staffing services improved through 2004. Selected industry reports indicate the United States temporary staffing industry has shown revenue levels of \$76 billion in 2002, \$76 billion in 2003 and \$81 billion in 2004. Of course, no predictions can or should be made about the general economy, the staffing industry as a whole, or specialty staffing in particular. We do believe, however, that a sustained economic recovery will stimulate demand for substantial additional U.S. workers or conversely, to contract with an economic slowdown; that Flex demand generally increases before demand for permanent placements increases; that our three areas of focus, Tech, FA and HLS, will be among the higher growth categories in both the short and long-term; and that over the long-term, temporary staffing will become a higher percentage of total jobs, particularly in the professional and technical areas. Further, we believe that the recent positive trends in our operating results, which we believe are enhanced by the streamlining of our operations and centralizing certain support functions during the economic downturn of 2001-2003, demonstrate a strong positioning for success. There can be no assurance that customer demand for Kforce's specialty staffing sectors will return to previous levels or that pricing will return to historical levels. However, the National Association of Temporary and Staffing Services estimated that more than 80% of all U.S. businesses now utilize temporary staffing services. There can be no assurance that Kforce will be able to assemble a sufficient candidate pool to service client needs in any of its business segments. In addition, a number of national staffing companies and users of staffing services are increasingly utilizing a lower-priced staffing preferred-vendor model. Increased usage of these preferred-vendor models by Kforce clients or potential clients could negatively affect Kforce's margins. These factors may impact the future growth and profitability of Kforce.

Acquisition of Hall, Kinion & Associates, Inc.

On June 7, 2004, Kforce acquired 100% of the outstanding common stock of Hall, Kinion and Associates Inc. ("Hall Kinion") and its subsidiaries in exchange for approximately 5.7 million shares of Kforce stock. This acquisition was accounted for using the purchase method. Hall Kinion's first quarter 2004 and full year 2003 revenues were \$30.3 million and \$156.9 million, respectively. The results of Hall Kinion's operations since the date of acquisition have been included in Kforce's consolidated financial statements. Hall Kinion specialized in providing technology and finance and accounting related talent on a temporary and permanent basis to its customers primarily in the United States. The results of the technology and finance and accounting businesses (previously provided by Hall Kinion's "OnStaff" group) are included in Kforce's Technology and Finance and Accounting business segments, respectively.



As a result of this acquisition, Kforce expanded its market presence by adding 18 offices, not including 25 offices that have been consolidated with existing Kforce offices. The acquisition also expanded Kforce's service offerings in technology and finance and accounting in certain market segments. We believe the integration of the operations of Hall Kinion into Kforce is substantially complete and has had a positive effect on revenues, net income and earnings per share beginning in the third quarter of 2004. We have not compiled separate results for the former Hall Kinion operations because these operations have been fully integrated into Kforce and it is not feasible to track their results.

Details of the terms of the acquisition are included in a Registration Statement on Form S-4 that we filed on December 24, 2003, and amended on February 9, 2004, April 13, 2004, May 3, 2004 and May 5, 2004.

Acquisition of VistaRMS, Inc.

On February 1, 2005, Kforce completed the acquisition of substantially all of the assets of VistaRMS, Inc. ("Vista"), a privately held company based in Herndon, Virginia, in exchange for 2.3 million shares of Kforce common stock. As of September 30, 2005, approximately 1,584,000 shares were issued or issuable under the terms of the agreement, approximately 314,000 shares had been returned to Kforce to satisfy adjustments to purchase price and 450,000 shares remained in escrow. To the extent additional shares are issued out of escrow to Vista after purchase price contingencies have been resolved, those shares will be recorded as an addition to the purchase price. On the date of closing, Kforce placed into escrow 450,000 shares of the Common Stock for the purpose of securing Vista's indemnification obligations under the Agreement and approximately 783,000 shares of the Common Stock into escrow to satisfy potential adjustments to the purchase price that have been determined as discussed above. Vista has produced revenue of approximately \$50 million in technology staffing over the last 12 months with approximately 40% of that revenue in the Federal government sector.

Kforce anticipates continued growth which may be organic and/or through acquisition of other entities that enhance or expand our existing businesses. We believe that we are positioned to acquire and integrate other businesses that are strategically beneficial.

Highlights

The sections that follow this overview discuss and refer to critical accounting estimates and recent pronouncements, Kforce's results of operations and important aspects of its liquidity and capital resources. Set forth below are what we believe to be important highlights of our operating results and our positioning for the future. Such highlights should be considered in the context of all of the discussions herein and in conjunction with the Financial Statements. We believe such highlights are as follows:

- Total revenue continued its growth into the third quarter of 2005, with sequential growth of 4.4% over the second quarter of 2005 and growth of 9.8% over the third quarter of 2004.
- Kforce achieved \$207.3 million in total revenue for the third quarter of 2005, the highest quarterly revenue in Kforce's history.
- Search revenue continued its growth into the third quarter of 2005, for the eighth straight quarter, with sequential growth of 1.5% and growth of 23.1% over the third quarter of 2004.
- Year-to-date 2005 total revenue of \$598.7 million has increased by \$127.4 million or 27.0% over 2004 total revenue of \$471.2 million.
- SG&A expenses were reduced to 26.3% of revenues for the third quarter of 2005 versus 26.4% for the second quarter of 2005, and 26.5% for the third quarter of 2004.
- Kforce has reported positive earnings for eleven straight quarters.
- Earnings before taxes for the third quarter of 2005 were \$11.1 million, an increase of 22% over the \$9.1 million in the second quarter of 2005, and an increase of 95% over the \$5.7 million in the third quarter of 2004.
- We believe that the quality of accounts receivable, our primary operating asset, continues to be good, with days sales outstanding ("DSO") at 36.4 days and an allowance for doubtful accounts of 5.0% for the third quarter of 2005 compared to 36.9 days and an allowance for doubtful accounts of 6.7% for the third quarter of 2004.



- Kforce completed the acquisition and successful integration of Vista during the first quarter of 2005. The integration of sales associates, the consolidation of two offices and the transition of the corporate headquarters all occurred on schedule.
- Kforce's stock price on the Nasdaq National Market increased 22.9% from \$8.38 on September 30, 2004, and increased 21.7% from \$8.46 on June 30, 2005, to \$10.30 at September 30, 2005.

CRITICAL ACCOUNTING ESTIMATES AND RECENT PRONOUNCEMENTS

The SEC has indicated that "critical accounting estimates" may be material due to the levels of subjectivity and judgment necessary to account for highly uncertain matters or the susceptibility of such matters to change, and due to their material impact on financial condition or operating performance. Readers should also refer to the Summary of Significant Accounting Policies in Note A to the Financial Statements for additional information. The following discussion is intended to assist the readers' understanding of the judgments, accounting estimates, and uncertainties inherent in the more significant of Kforce's policies.

This section is not intended to be a comprehensive list of all accounting estimates and all accounting policies are not set forth in the Financial Statements. In many cases, the accounting treatment of a particular transaction is specifically dictated by accounting principles generally accepted in the United States of America, with no need for management's judgment in their application. There are also areas in which management's estimates and its judgment in selecting any available alternative would not produce a materially different result.

Allowance for Doubtful Accounts and Fallouts

Kforce has established a reserve for estimated credit losses and fallouts on trade receivables based on our past experience and expectations of potential future write-offs, and ongoing analysis of factors including short and long-term write-off trends, changes in economic conditions, and concentration of accounts receivable among clients. The allowance as a percentage of gross accounts receivable was 5.0% as of September 30, 2005. No single client has a receivable balance greater than 4.2% of total accounts receivable, and the largest ten clients represent approximately 22.4% of the total accounts receivable balance. Kforce incurred significant write-offs of accounts receivable in certain prior years and minimal write-offs or net write-ons in more current periods. We cannot predict that such recent results can be sustained, particularly in a period of revenue growth. Also, it is possible that the write-off results could be materially impacted as the composition of accounts receivable changes over time. This is especially true if the economy deteriorates. We continually review and refine the estimation process to make it as responsive to these changes as possible.

Income Taxes

Kforce incurred net losses for each of the four years ending December 31, 2002, and, as a result, has significant net operating loss carryforwards (NOLs) for both federal and state income tax purposes. For accounting purposes, the estimated tax effects of such NOLs, plus or net of timing differences, result in current and non-current deferred tax assets. However, a determination must be made that it is "more likely than not" that the deferred tax assets will be realized, or valuation allowances must be established to offset such assets. At December 31, 2002, a "more likely than not" conclusion could not be reached, and the deferred tax assets were fully reserved. Kforce also acquired certain deferred tax assets in 2004 from Hall Kinion which were also fully reserved at the date of acquisition. Kforce had net income during each of the quarters in the year ended December 31, 2003, and portions of the deferred tax assets were recognized in that year by reducing such assets and the related valuation allowances instead of providing income tax expense, other than certain state tax expense or benefits. Kforce also had net income during each of the quarters in the year ended December 31, 2004. As a result of Kforce's profitability in each of the quarters for the years ended December 31, 2003 and December 31, 2004, and the corresponding forecast of future operating earnings, Kforce changed the conclusion reached at December 31, 2002. Therefore, for the year ended December 31, 2004, Kforce recognized a \$13.5 million income tax benefit, which consisted of the reversal of the valuation allowance in 2004, net of current and deferred income tax of \$5.7 million. In addition, during the year ended December 31, 2004, Kforce reversed \$21.8 million of valuation allowance related to deferred tax assets acquired in conjunction with the Hall Kinion acquisition. This reversal was recorded as an offset to goodwill.

For the nine months ended September 30, 2005, Kforce has recorded an income tax provision of \$10.3 million which includes a current income tax benefit of \$18,000 and a deferred income tax provision of \$10.3 million because of the availability of federal and state NOLs. At September 30, 2005, Kforce continues to carry a valuation allowance of \$1.6 million to offset certain deferred tax assets, including certain deferred tax assets acquired from Hall Kinion, for which a "more likely than not" conclusion could not be reached. Kforce will continue to evaluate this conclusion on a quarterly basis.



Kforce has also recorded a \$2.3 million federal tax liability as a result of the acquisition of Vista. This liability is a result of the required change in accounting for Vista operations from the cash method to the accrual method of accounting and will be paid over the next four years as prescribed by Internal Revenue Code statute and regulations.

Goodwill

Kforce conducts an annual assessment of the carrying value of goodwill in accordance with accounting standards first applicable in 2002. The annual assessment requires estimates and judgments by management to determine valuations for each "reporting unit", which for Kforce are Tech, FA, and HLS. Although not required, we may use independent outside experts to assist in performing such valuations. An independent expert valuation was performed in 2002 and 2004. To the extent that economic conditions or the actual business activities and prospects of Kforce are materially worse in the future, the carrying value of goodwill assigned to any or all of its reporting units could require material write-downs. The annual assessment for 2004 found that no impairment existed at December 31, 2004. Kforce intends to perform the required annual testing in the fourth quarter of 2005.

Impairment of Long-Lived Assets

Kforce periodically reviews the carrying value of long-lived assets to determine if impairment has occurred. In Kforce's case, this primarily relates to fixed assets, capitalized software, and identifiable intangible assets (other than goodwill) from acquisitions, which are being depreciated or amortized as described in the Financial Statements and which had net book values at September 30, 2005 of \$9.1 million, \$7.1 million, and \$10.2 million, respectively. Impairment losses, if any, are recorded in the period identified. Significant judgment is required to determine whether or not impairment has occurred. The determination is made by evaluating expected future undiscounted cash flows or the anticipated recoverability of costs incurred and, if necessary, determining the amount of the loss, if any, by evaluating the fair value of the assets. Impairment write-offs were \$0.5 million in the fourth quarter of 2004 related to certain internally developed and purchased software and were included in SG&A. Evaluation of the impairment of long-lived assets requires the exercise of continuing judgment and estimates by management.

Insurance

Kforce offers employee benefits programs, including workers compensation and health insurance, to eligible employees, for which Kforce is self-insured for a portion of the cost. Kforce retains liability up to \$250,000 for each workers compensation claim and up to \$200,000 annually for each health insurance claim for which it is not insured. These self-insurance costs are accrued using estimates to approximate the liability for reported claims and claims incurred but not reported. Kforce believes that its estimation processes are adequate and its estimates in these areas have consistently been similar to actual results. However, estimates in this area are highly judgmental and future results could be materially different.

Kforce maintains a number of insurance policies including general liability, automobile liability and employers' liability (each with excess liability coverage). We also maintain workers compensation, fidelity, fiduciary, directors and officers, professional liability, and employment practices liability policies. These policies provide coverage subject to their terms, conditions, limits of liability, and deductibles, for certain liabilities that may arise from Kforce's operations. There can be no assurance that any of the above coverage will be adequate for our needs, or that we will maintain all such policies in the future.

Revenue Recognition

Net service revenues constitute the largest single item in our financial statements, though estimates in regard to revenue recognition are not material in nature. Net service revenues consist of Search fees and Flex billings inclusive of billable expenses, net of credits, discounts, rebates and fallouts. Kforce recognizes Flex billings based on the hours worked and reported, together with reimbursable expenses, by placed consultants. Search fees are recognized upon placement, net of an allowance for "fallouts." Fallouts are Search placements that do not complete the applicable contingency period which vary on a contract by contract basis. Contingency periods are typically ninety days or less. The allowance for fallouts is estimated based upon historical activity of Search placements that do not complete the contingency period and expectations of future fallouts, and is included with the allowance for doubtful accounts as a reduction in receivables.

Accrued Commissions

Associates earn commissions as a percentage of actual revenue or gross profit pursuant to a calendar year basis commission plan. For each associate, the amount of commissions paid as a percentage of revenue or gross profit increases as revenue levels increase. For interim periods, Kforce accrues commissions for actual revenue at a percentage equal to the percentage of total expected commissions payable to total revenue for the entire year. In estimating the percentage of expected



commissions payable, Kforce uses factors including anticipated revenue and the write-offs anticipated for each associate. To the extent that these estimates differ from the actual results, commissions accrued could be materially different than commissions paid. Because of the calendar year basis of the plans, this estimation process is more significant at interim quarter ends than it is at calendar year end.

Accrued Bonuses

Kforce pays bonuses to certain executive management, field management and corporate employees based on, or after giving consideration to, a variety of measures of quarterly and annual performance. Executive and corporate bonuses are accrued for payment near year end, based in part upon anticipated annual results compared to annual budgets. Field management bonuses are a component of approved compensation plans which specify individual incentive target levels based on actual results. Variances in revenue, gross margin, sales, general and administrative expenses or net income at a consolidated, segment or individual manager level can have a significant impact on the calculations and therefore the estimates of the required accruals. Accordingly, the actual earned bonuses may be materially different from the estimates used to determine the quarterly accruals.

RESULTS OF OPERATIONS

Kforce continued its trend of strong financial results in the third quarter of 2005, and experienced revenue growth in all segments. This quarter makes eleven straight quarters of profitability for Kforce, and in comparison with the third quarter of 2004, Kforce experienced significant increases in revenues and gross profit; a decrease in selling, general and administrative expenses as a percentage of revenues; and a strong improvement in income before income taxes. In addition, both the Flex and Search components of our revenues have shown quarterly growth throughout 2004 and 2005; however, it remains difficult to predict whether there will be future growth in our Search business.

We believe the key components of our recent success were the initiatives undertaken during the last several years to restructure both our back office and field operations. The results of these efforts have increased operating efficiencies, thereby lowering our break-even level and enabling us to be more responsive to our clients. We believe our field operations model, which allows us to deliver our service offerings in a disciplined and consistent manner across all geographies and business lines, as well as our highly centralized back office operations, are competitive advantages and keys to our future growth and profitability. We also believe a key to our future growth is our tested acquisition integration strategy. Having completed the integration of two major acquisitions over the last sixteen months, we believe that we have built a repeatable model that can allow us to integrate future acquisitions quickly, if we have the opportunity. Lastly, we have purchased and implemented new front office and related computer software. We believe this software will enhance the efficiency and productivity of our sales and delivery activities; our order, time entry, billing and cash receipt processes; and will also improve customer service. Although we believe we will continue to experience positive results because of the progress described above, future economic uncertainty could have a detrimental impact on our revenue levels and profitability.

The acquisitions of Hall Kinion, effective on June 7, 2004, and Vista, effective February 1, 2005, continue to impact our financial results and business drivers. Revenues and costs contributed by the acquired entities are merged into the Kforce business segments, making it unfeasible to accurately estimate the impact of the acquired businesses on Kforce's consolidated revenues and margins. Exclusive of any impacts of the acquisitions, we believe that demand is increasing and revenues are growing in all business segments. In addition, we believe that the acquisitions have provided a positive impact on Flex revenues for the Technology and Finance and Accounting segments. Search business and the HLS segment were not materially affected by the acquisitions. Kforce believes a portion of the increase in SG&A, primarily during the second quarter of 2004 and the first quarter of 2005, is attributable to non-recurring integration expenses, transaction-related charges and temporary duplicate expenses.

The following table sets forth, as a percentage of net service revenues, certain items in our consolidated statements of operations for the indicated periods:

	Three months ended September 30,		Nine months ended September 30,	
	2005	2004	2005	2004
Net Service Revenue by Segment:				
Tech	45.9%	47.5%	46.3%	46.6%
FA	30.4	30.4	30.4	28.4
HLS	23.7	22.1	23.3	25.0
Net service revenues	100.0%	100.0%	100.0%	100.0%
Revenue by Time:				
Flex	93.2%	93.9%	93.1%	93.7%
Search	6.8	6.1	6.9	6.3
Net service revenues	100.0%	100.0%	100.0%	100.0%



Gross profit	33.0%	30.6%	32.2%	30.5%
SG&A	26.3%	26.5%	26.6%	28.2%
Depreciation and amortization	1.1%	0.8%	1.0%	0.7%
Income before taxes	5.4%	3.0%	4.3%	1.4%
Net income	3.3%	3.2%	2.6%	1.6%



Results of Operations for each of the Three and Nine Months Ended September 30, 2005 and 2004.

Net service revenues. Net service revenues increased 9.8% and 27.0%, respectively, to \$207.3 million and \$598.7 million for the three and nine months ending September 30, 2005, as compared to \$188.9 million and \$471.2 million for the same periods in 2004. The increase was comprised of a \$2.6 million and an \$11.8 million increase in Search fees and a \$15.8 million and \$115.6 million increase in Flex revenues for the three and nine months ended September 30, 2005, respectively, as described below.

	<u>Flex</u>	<u>Search</u>
Three months ended (in 000's)		
Tech		
2005 Revenue	\$ 90,281	\$ 4,793
2004 Revenue	86,364	3,307
Percent Increase	4.5%	44.9%
FA		
2005 Revenue	\$ 54,998	\$ 8,060
2004 Revenue	50,440	7,056
Percent Increase	9.0%	14.2%
HLS		
2005 Revenue	\$ 47,907	\$ 1,254
2004 Revenue	40,595	1,100
Percent Increase	18.0%	14.1%
Nine months ended (in 000's)		
Tech		
2005 Revenue	\$263,199	\$13,691
2004 Revenue	211,615	7,882
Percent Increase	24.4%	73.7%
FA		
2005 Revenue	\$157,904	\$24,112
2004 Revenue	115,073	18,859
Percent Increase	37.2%	27.9%
HLS		
2005 Revenue	\$136,073	\$ 3,684
2004 Revenue	114,863	2,940
Percent Increase	18.5%	25.3%

All three of Kforce's business segments showed revenue growth for the three and nine months ended September 30, 2005 as compared to the same period in 2004.

Flexible Billings. Flex revenues in the Tech and FA segments increased 4.5% and 9.0%, respectively, compared to the quarter ended September 30, 2004. HLS revenues, which were unaffected by the acquisitions, grew 18.0% compared to the quarter ended September 30, 2004. The primary drivers of Flex billings are the number of hours billed and bill rate per hour. Essentially, the number of hours billed is a depiction of the number of assignments available requiring temporary staffing personnel.

Total hours billed decreased 1.4% and increased 20.5% to 4.2 million and 12.6 million hours for the three and nine months ended September 30, 2005 from 4.3 million and 10.5 million hours for the same periods in 2004, respectively. Flex hours billed for the three and nine months ended September 30, by segment, were as follows:

	<u>2005</u>	<u>2004</u>	<u>Increase (Decrease)</u>
Three Months Ended (in 000's)			
Tech	1,473	1,484	(0.8)%
FA	1,767	1,900	(7.0)%
HLS	985	900	9.4%
Total Hours Billed	4,225	4,284	(1.4)%



	2005	2004	Increase (Decrease)
Nine Months Ended (in 000's)			
Tech	4,386	3,748	17.0%
FA	5,451	4,208	29.5%
HLS	2,802	2,536	10.5%
Total Hours Billed	12,639	10,492	20.5%

Billable expenses for the FA segment decreased for the three and nine months ended September 30, 2005. Billable expenses for the Tech segment decreased for the three months ended, and increased for the nine months ended, September 30, 2005. Billable expenses for the HLS segment increased for both the three and nine months ended September 30, 2005. Changes in HLS billed expenses have corresponded with the overall changes in Flex billings for the segment. The changes in Tech and FA are attributable to increases or decreases in project work. Flex billable expenses included in revenue, by segment, for the three and nine months ended September 30 were:

	2005	2004	Increase (Decrease)
Three Months Ended (in 000's)			
Tech	\$ 793	\$ 820	(3.3)%
FA	99	236	(58.3)%
HLS	3,173	2,297	38.2%
Total Billable Expenses	\$ 4,065	\$3,353	21.2%

	2005	2004	Increase (Decrease)
Nine Months Ended (in 000's)			
Tech	\$ 2,253	\$2,065	9.1%
FA	507	760	(33.2)%
HLS	8,590	6,191	38.7%
Total Billable Expenses	\$11,350	\$9,016	25.9%

Search Fees. The increase in Search fees is primarily attributable to an increase in the total number of placements. Total placements increased 13.0% to 1,130 and increased 38.1% to 3,508 for the three and nine months ended September 30, 2005, from 1,000 and 2,541 for the same periods in 2004, respectively. Search activity historically increases after economic conditions have shown sustained improvement and is strongest during the peak of an economic cycle, although there can be no assurance that this historical trend will be followed in the current cycle. We believe that the Hall Kinion and Vista acquisitions had only a minimal impact on Search revenue in the three and nine months ended September 30, 2005.

Gross Profit. Gross profit on Flex billings is determined by deducting the direct cost of services (primarily flexible personnel payroll wages, payroll taxes, payroll-related insurance, and subcontract costs) from net service revenues. Consistent with industry practices, gross profit dollars from search fees are equal to revenues, because there are generally no direct costs associated with such revenues. Gross profit increased 18.2% to \$68.4 million and 33.8% to \$192.5 million for the three and nine months ended September 30, 2005, respectively, from \$57.9 million and \$143.8 million for the same periods in 2004. Gross profit as a percentage of net service revenues increased to 33.0% and 32.2% for the three and nine months ended September 30, 2005, respectively, as compared to 30.6% and 30.5% for the same periods in 2004.

The increase in gross profit is attributable to an increase in volume for Search and an overall increase in the spread between bill rate and pay rate ("Flex Rate") for the three months ended September 30, 2005 as compared to the same period in 2004. The increase in gross profit is attributable to increases in volume for Search and Flex in addition to an overall increase in the Flex Rate for the nine months ended September 30, 2005 as compared to the same period in 2004. The increase in Flex gross profit for the three months ended September 30, 2005, as compared to the three months ended September 30, 2004, was \$7.9 million, resulting from a \$0.8 million decrease in volume and an \$8.7 million increase in Flex Rate. The increase in Flex gross profit for the nine months ended September 30, 2005, as compared to the nine months ended September 30, 2004, was \$37.0 million, resulting from a \$25.6 million increase in volume and an \$11.4 million increase in Flex Rate. The increase in Search gross profit of \$2.6 million for the three months



ended September 30, 2005, compared to the same period in 2004, was comprised of a \$1.7 million increase in volume and a \$0.9 million increase in rate for the three months. The increase in Search gross profit of \$11.6 million for the nine months ended September 30, 2005, compared to the same period in 2004, was comprised of an \$11.3 million increase in volume and a \$0.3 million increase in rate. Search revenue has now increased for eight straight quarters.



Changes in total gross profit percentage by segment for the three and nine months ended September 30, 2005 were as follows:

	<u>2005</u>	<u>2004</u>	<u>Increase (Decrease)</u>
Three Months Ended			
Tech	30.6%	27.6%	10.6%
FA	38.6%	36.4%	5.8%
HLS	30.5%	29.1%	4.8%
Total	33.0%	30.6%	7.7%

	<u>2005</u>	<u>2004</u>	<u>Increase (Decrease)</u>
Nine Months Ended			
Tech	29.4%	27.1%	8.6%
FA	38.0%	37.8%	0.4%
HLS	30.0%	28.6%	4.8%
Total	32.2%	30.5%	5.3%

The increase in total gross profit percentage for the three and nine months ended September 30, 2005 as compared to the same periods in 2004 was the result of increases in both Flex gross profit percentage and an increase in Search revenues as a percent of total revenues.

Flex gross profit, year over year, has seen an overall improvement due to business mix and an improving Flex Rate. The Flex Rate appears to have stabilized in the second and third quarters of 2004 for the Tech, FA and HLS segments and has continued to improve through the first three quarters of 2005. Below is a table detailing Flex gross profit percentages for the three and nine months ended September 30, by segment:

	<u>2005</u>	<u>2004</u>	<u>Increase (Decrease)</u>
Three Months Ended			
Tech	26.9%	24.9%	8.1%
FA	29.5%	27.5%	7.3%
HLS	28.7%	27.2%	5.5%
Total	28.1%	26.2%	7.4%

	<u>2005</u>	<u>2004</u>	<u>Increase (Decrease)</u>
Nine Months Ended			
Tech	25.8%	24.4%	5.6%
FA	28.5%	27.6%	3.2%
HLS	28.1%	26.8%	4.9%
Total	27.1%	25.9%	4.8%

Selling, general and administrative expenses. Selling, general and administrative (“SG&A”) expenses increased to \$54.6 million and to \$159.3 million for the three and nine months ended September 30, 2005, respectively, as compared to \$50.1 million and \$132.8 million for the same periods in 2004. The increase in SG&A expense for the three and nine months ended September 30, 2005, as compared to the same periods in the prior year, is primarily attributable to increased costs to support a higher revenue base, including compensation costs, as well as compensation costs relating to the continuing operations of the acquired Hall Kinion and Vista operations. Professional fees increased \$0.7 million for the quarter ended September 30, 2005 compared to the same period in 2004 due mainly to increases in consulting, legal and accounting fees. Professional fees increased \$2.2 million for the nine months ended September 30, 2005 as compared to the same period in 2004 primarily due to the previously stated increases during the quarter ended September 30, 2005, and first time efforts to assess internal controls as required by the Sarbanes-Oxley Act of 2002. Even with such increased costs, SG&A expenses as a percentage of net service revenues decreased to 26.3% and 26.6% in the three and nine months ended September 30, 2005, respectively, compared to 26.5% and 28.2% for the same periods in 2004, which we believe reflects the leverage and scalability of the business.



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Total commissions, compensation, payroll taxes, and benefit costs were \$42.2 million and \$123.6 million which represented 77.4% and 77.6% of total SG&A for the three and nine months ended September 30, 2005, respectively, and \$37.3 million and \$99.1 million or 74.4% and 74.6% of total SG&A for the same periods in 2004. Increases in commissions and other incentive compensation relate to increases in gross profit and improved sales. Additional increases in compensation expense are due primarily to increases in headcount to support the larger business and the increasing costs of payroll taxes, particularly unemployment taxes which have risen in recent years. The guiding principles related to employee compensation include competitive, simplified compensation plans that clearly pay for performance and align with Kforce's objectives. Commissions and related payroll taxes and benefit costs are variable costs driven primarily by revenue and gross profit levels, and associate productivity.

In January 2002, Kforce issued 223,800 shares of restricted stock to certain members of senior management and other employees in exchange for voluntarily reducing their 2002 salary and cash bonus potential. These shares vested over a five-year period with an acceleration clause if certain Kforce common stock price thresholds were met. During 2003 and 2002, \$221,000 and \$212,000, respectively, were charged to compensation expense for the straight-line amortization of vesting over the five year period. On January 5, 2004, Kforce common stock closed at a price level that fully satisfied the acceleration clause for the 2002 shares and all of such restricted stock thereby vested. Because Kforce had been amortizing the value of such restricted stock on a straight line basis over the five year period, and the stock price threshold had not been met on or prior to December 31, 2003, Kforce was required to record the unamortized balance of \$673,000 as compensation expense in the period when the stock price threshold was achieved, which was the first quarter of 2004.

On September 9, 2004, the Compensation Committee of the Board of Directors of Kforce accelerated the vesting period of stock options for all current employees that would otherwise have been unvested on January 1, 2005. The vesting period of options to purchase a total of 855,662 shares of Kforce's common stock was accelerated. These options are held by fifteen employees, including options to purchase an aggregate of 748,162 shares of Kforce's common stock held by six Executive Officers. Kforce does not currently have any outstanding options that would otherwise remain unvested on July 1, 2005. Accordingly, fair value accounting required by SFAS 123R, which will be adopted by Kforce on January 1, 2006, will not result in any compensation expense from any of Kforce's currently outstanding options.

Kforce recorded \$104,000 of compensation expense in October 2004 related to the option acceleration due to the departure of the former Chief Financial Officer. Kforce expects the remaining affected employees to continue to provide services through their applicable original vesting dates; therefore, there is no additional current expense as a result of the acceleration. If all affected employees were to terminate their employment prior to the applicable original vesting dates, as of September 30, 2005 the maximum future expense would be approximately \$880,000 and would reduce to approximately \$59,000 after scheduled vesting dates in January 2006 have passed.

On November 30, 2004, Kforce accelerated the vesting of 191,930 shares of restricted common stock that were granted to seven members of senior management in the first quarter of 2003. These shares were originally scheduled to vest in February 2005. Of this grant, 161,646 shares were granted to the CEO and the next four highest compensated employees. Kforce recorded \$27,000 of compensation expense related to this acceleration in the fourth quarter of 2004.

In addition to those activities undertaken to improve efficiencies, Kforce has attempted to manage its accounts receivable to minimize write-offs. Kforce's ability to sustain minimum write-offs and maintain days sales outstanding of accounts receivable at low levels has contributed to its continued low levels of SG&A as a percentage of revenue. Bad debt expense was \$274,000 and \$569,000 or 0.1% of revenue for the three and nine months ended September 30, 2005 as compared to \$1,035,000 and \$1,028,000 for the same periods in 2004, while an appropriate allowance for doubtful accounts has been maintained.

Depreciation and amortization. Depreciation and amortization increased 40.1% and 73.3% to \$2.2 million and \$6.0 million for the three and nine months ended September 30, 2005, compared to \$1.6 million and \$3.4 million for the same periods in 2004. The increase in expense for the three and nine months ended September 30, 2005, as compared to the same periods in 2004, was primarily due to amortization of intangible assets related to the Hall Kinion and Vista acquisitions.

Kforce has implemented new front office and related computer software beginning in April 2005, which we believe will enhance the efficiency and productivity of our sales and delivery activities; our order, time entry, billing and cash receipt processes; and also improve customer service. Subsequent to that implementation, Kforce has continued to develop related back office software. Kforce has incurred development and implementation costs of \$596,000 and \$2,377,000 during the three and nine months ended September 30, 2005, which were capitalized, and will incur additional capital costs and possibly purchase additional software as the implementation project continues. We believe this project will lead to increases in software amortization and maintenance costs in future periods.



Other expense, net. Other expense, net decreased 0.5% and increased 27.1% to \$477,000 and \$1.5 million for the three and nine months ended September 30, 2005, from \$480,000 and \$1.2 million for the same periods in 2004. The increase for the nine months ended September 30, 2005 was primarily due to an increase in interest expense resulting from increases in debt balances related to the acquisitions, and a reduction in interest income due to the reduction of cash and cash equivalents from growth in the Kforce business prior to the acquisitions.

Income before taxes. Income before taxes for the three and nine months ended September 30, 2005 increased to \$11.1 million and \$25.8 million as compared to income before taxes of \$5.7 million and \$6.5 million for the same periods in 2004, respectively, as a result of the factors discussed above.

Income tax provision (benefit). For the three and nine months ended September 30, 2005, Kforce has recorded an income tax provision of \$4.4 million and \$10.3 million, compared to a benefit of \$0.3 million and a benefit of \$0.9 million for the same periods in 2004, respectively. For the nine months ended September 30, 2005 this provision includes a current income tax benefit of \$18,000 and a deferred income tax provision of \$10.3 million because of the availability of federal and state NOLs. At September 30, 2005, Kforce continues to carry a valuation allowance of \$1.6 million to offset certain deferred tax assets, including certain deferred tax assets acquired from Hall Kinion, for which a "more likely than not" conclusion could not be reached. Kforce will continue to evaluate this conclusion on a quarterly basis.

Kforce has also recorded a \$2.3 million federal tax liability as a result of the acquisition of Vista. This liability is a result of the required change in accounting for Vista operations from the cash method to the accrual method of accounting and will be paid over the next four years as prescribed by Internal Revenue Code statute and regulations.

Net income. Net income increased to \$6.7 million and \$15.5 million for the three and nine months ended September 30, 2005, as compared to \$6.0 million and \$7.4 million for the same periods in 2004, respectively, primarily as a result of the factors discussed above.

LIQUIDITY AND CAPITAL RESOURCES

Historically, we have financed our operations through cash generated by operating activities and cash available under our revolving credit facility. As highlighted in the Statements of Cash Flows, Kforce's liquidity and available capital resources are impacted by four key components: existing cash and equivalents, operating activities, investing activities and financing activities.

Cash and Cash Equivalents

Cash and cash equivalents totaled \$2.1 million on September 30, 2005, an increase of \$1.7 million from the \$0.4 million at year-end 2004. As further described below, Kforce generated \$26.6 million of cash from operating activities, used \$6.8 million of cash in investing activities and used \$18.0 million in financing activities, during the nine months ended September 30, 2005.

Operating Activities

During the nine months ended September 30, 2005, cash flow generated by operations was approximately \$26.6 million, resulting primarily from net income plus certain non-cash operating expenses and increases in accrued payroll costs, offset by an increase in trade receivables and a decrease in accounts payable and other accrued liabilities.

Kforce's gross accounts receivable were \$115.9 million at September 30, 2005, which was an \$18.9 million increase from \$97.0 million at the end of 2004. The majority of this increase is due to increased revenues, and a portion of the increase is due to the acquisition of Vista. As Kforce experiences growth in revenue, we may need to finance increases in accounts receivable. Currently, significant capacity exists for this purpose under the Seventh Amendment to the Credit Facility as described below.

At September 30, 2005, Kforce had \$64.8 million in positive working capital in addition to its \$2.1 million of cash and cash equivalents. Its current ratio (current assets divided by current liabilities) was 2.02 at September 30, 2005.

Investing Activities

During the nine months ended September 30, 2005, cash flow used in investing activities was approximately \$6.8 million. The primary drivers for the use of cash in investing activities were capital expenditures and acquisition, net of cash received. In order to improve the productivity and functionality of our sales force and our support operations, Kforce has used cash for



capital expenditures of \$4.1 million primarily for a new front office and related software. Kforce anticipates total capital expenditures, including amounts financed, will be approximately \$8 - \$10 million for 2005. These amounts have been or will be expended primarily to acquire additional fixed assets and develop new back office software. Kforce believes it has sufficient cash and borrowing capacity to fund these and such other capital expenditures as are necessary to operate our business.

Additionally, Kforce acquired Vista during the first quarter of 2005. Cash uses related to the acquisition totaled \$3.1 million. Included in the acquisition costs are \$0.4 million in transaction costs.

Financing Activities

For the nine months ended September 30, 2005, cash flow used by financing activities was approximately \$18.0 million resulting primarily from \$12.1 million in repayments to our Credit Facility and \$5.9 million in repurchases of common stock. In addition, Kforce received proceeds from the exercise of stock options and repaid certain capital expenditure financing.

Credit Facility

Long-term debt outstanding under the \$100 million Amended and Restated Credit Facility with a syndicate of three banks led by Bank of America (“the Credit Facility”) was \$22.0 million at September 30, 2005 and \$34.1 million at December 31, 2004.

The Credit Facility, which was originally amended on December 6, 2002, provides for maximum revolving credit of \$100 million (not to exceed 85% of our “Eligible Receivables” as such term is defined in the Credit Facility). Borrowings under the Credit Facility are secured by all of the assets of Kforce and its subsidiaries. Kforce entered into a Sixth Amendment to the Credit Facility dated as of August 26, 2004 (the “Amendment”) primarily to lower the applicable interest rates, effective August 1, 2004, by approximately 0.50%, to rates ranging from Prime minus 0.25% to Prime plus 0.25% or LIBOR plus 1.50% to LIBOR plus 2.50%, pursuant to financial performance criteria for the previous four quarters as set forth in the Credit Facility. Kforce entered into a Seventh Amendment to the Credit Facility on October 28, 2005 as discussed below. Under that amendment, the expiration date of the Credit Facility was extended from November 3, 2005 to November 3, 2010. The interest rate as of September 30, 2005 remains at LIBOR plus 1.50%. Prior to the Amendment amounts borrowed under the Credit Facility bore interest at rates ranging from Prime to Prime plus 0.75% or LIBOR plus 1.75% to LIBOR plus 3.25%, pursuant to certain financial performance targets as set forth in the original amended Credit Facility. The terms of the Credit Facility also include certain financial covenants to which Kforce is subject, including a requirement to maintain at least \$10 million of borrowing availability. In addition, should the amount available to be borrowed be less than \$15 million but greater than \$10 million, Kforce must attain certain EBITDA targets as follows:

<u>Period Ending</u>	<u>EBITDA</u>
The four (4) fiscal quarters ending September 30, 2005	\$18.0 million

Our borrowings as of November 4, 2005 and September 30, 2005 do not exceed the specified amounts at which these financial covenants apply and at no time during the history of the Credit Facility have we triggered such covenants. In addition to the \$17.0 million and \$22.0 million outstanding, the amounts available under the Credit Facility as of November 4, 2005, and September 30, 2005 were \$68.2 million and \$54.2 million, respectively. The amounts available without triggering the debt covenants as of November 4, 2005 and September 30, 2005 were approximately \$60.7 million and \$49.2 million, respectively.

On October 28, 2005, Kforce entered into a Seventh Amendment to the Credit Facility (the “Extended Credit Facility”) with a syndicate led by Bank of America. Under the Extended Credit Facility, Kforce’s maximum borrowings are limited to \$100 million. In addition, Kforce has the right under the Extended Credit Facility to increase the maximum borrowings available to \$140 million under an accordion feature. Borrowings under the Extended Credit Facility are limited to 85% of eligible accounts receivable. Under the Extended Credit Facility, Kforce may have loans outstanding with a rate of LIBOR plus 1.25% or Prime minus 0.25%. To the extent that Kforce has unused availability under the Extended Credit Facility, an unused line fee is required to be paid equal to 0.25% of the average unused balance on a monthly basis. Kforce was required to pay a closing fee of \$250,000 upon entering into the Extended Credit Facility, and is also required to pay an annual administrative fee of \$50,000. Borrowings under the Extended Credit Facility are secured by all of the assets of Kforce. Under the Extended Credit Facility, Kforce is required to meet certain minimum availability and fixed charge coverage ratio requirements, and is permitted to make dividend distributions if borrowing availability under the Extended Credit Facility is not less than \$15,000,000 after giving effect to the distributions. The Extended Credit Facility expires on November 3, 2010.

On June 23, 2005, our board of directors increased its authorization for open market repurchases of common stock by \$20 million to \$135 million. The Credit Facility contains a provision that allows Kforce to repurchase \$25 million of common



stock per year. As of September 30, 2005, we had repurchased approximately 20.4 million shares for \$114.9 million under this plan. Approximately 0.8 million shares have been repurchased during the first three quarters of 2005. Therefore, approximately \$20.1 million was available under the current board authorization and \$19.1 million was available under the current Credit Facility limitations, as of September 30, 2005 and November 4, 2005, respectively. Additional stock repurchases could have a material impact on the cash flow requirements for the next twelve months.

Period	Total number of shares purchased	Average price paid per share	Total number of shares purchased as part of publicly announced plans	Amount available under bank plan	Amount available under board plan
January 2005	—	—	—	\$25,000,000	\$ 6,055,253
February 2005	—	—	—	25,000,000	6,055,253
March 2005	—	—	—	25,000,000	6,055,253
April 2005	—	—	—	25,000,000	6,055,253
May 2005	111,480	\$ 7.70	—	24,141,448	5,196,701
June 2005	639,800	\$ 7.90	—	19,087,511	20,142,765(a)
July 2005	—	—	—	19,087,511	20,142,765
August 2005	—	—	—	19,087,511	20,142,765
September 2005	—	—	—	19,087,511	20,142,765
Total	751,280	\$ 7.87	—	\$19,087,511	\$20,142,765
January 2004	34,510	\$ 10.40	—	\$24,640,944	\$10,006,478
February 2004	—	—	—	24,640,944	10,006,478
March 2004	—	—	—	24,640,944	10,006,478
April 2004	—	—	—	24,640,944	10,006,478
May 2004	—	—	—	24,640,944	10,006,478
June 2004	—	—	—	24,640,944	10,006,478
July 2004	—	—	—	24,640,944	10,006,478
August 2004	—	—	—	24,640,944	10,006,478
September 2004	—	—	—	24,640,944	10,006,478
Total	34,510	\$ 10.40	—	\$24,640,944	\$10,006,478

(a) Included in the calculation of amount available under board plan is an addition of \$20 million which was authorized in June 2005 by the board of directors.

In March, April and May of 2003, we entered into four fixed interest rate swap contracts for a total notional amount of \$22 million expiring in March and May of 2005. The contracts, which have been classified as cash flow hedges pursuant to SFAS 133, as amended, effectively converted \$22 million of our outstanding debt under the Credit Facility to a fixed rate basis at an annual rate of approximately 4%, thus reducing the impact of interest rate changes on future income. One of these contracts expired on March 29, 2005. Subsequent to March 29, 2005, the remaining contracts effectively converted \$12 million of our outstanding debt under the credit facility to a fixed rate basis of approximately 4% until their expiration on May 31, 2005. After the expiration of the remaining interest rate swap contracts, Kforce's interest rate on the entire Credit Facility returned to rates ranging from Prime to Prime plus .75% or LIBOR plus 1.75% to LIBOR plus 3.25% pursuant to certain financial performance targets as set forth in the original Amended Credit Facility.

The Extended Credit Facility currently bears interest at a rate of approximately 5.50%. At the current level of \$22.0 million of debt interest expense would be approximately \$1.2 million for one year.



Contractual Obligations and Commercial Commitments

Summarized below are Kforce's obligations and commitments to make future payments under lease agreements and debt obligations as of September 30, 2005:

(in \$000's)	Total	Less than 1 year	1-3 Years	3-5 Years	More than 5 years
Operating leases	\$43,618	\$10,007	\$12,249	\$ 4,978	\$ 16,384
Capital leases	5,142	2,069	3,065	8	—
Credit facility	22,000	—	—	22,000	—
Deferred compensation plan liability	4,190	1,348	845	488	1,509
Other debt	3,544	980	2,564	—	—
Total	\$78,494	\$14,404	\$18,723	\$27,474	\$ 17,893

Kforce has a non-qualified deferred compensation plan pursuant to which eligible highly compensated key employees may elect to defer part of their compensation to later years. These amounts, which are classified as other accrued liabilities or other long-term liabilities depending on their scheduled payment, are payable upon retirement or termination of employment. Amounts payable upon the retirement or termination of employment may become payable during the next five years if covered employees retire or terminate during that time.

Kforce provides letters of credit to certain vendors in lieu of cash deposits. Kforce currently has letters of credit totaling \$5.7 million outstanding for facility lease deposits, workers compensation and property insurance obligations.

During the quarter ended March 31, 2004, Kforce financed the purchase of \$648,000 of software and three years of related maintenance agreements. The Installment Payment Agreement is payable in twelve consecutive quarterly payments. During the quarter ended June 30, 2005, Kforce financed the purchase of \$1,800,000 of software and three years of related maintenance agreements. The first payment of \$440,000 under this agreement was due on May 31, 2005. Remaining annual payments of \$680,000 under the agreement are due on May 31, 2006 and May 31, 2007.

Kforce has no material unrecorded commitments, losses, contingencies or guarantees associated with any related parties or unconsolidated entities.

We believe that existing cash and cash equivalents, cash flow from operations, and borrowings under the Extended Credit Facility will be adequate to meet the capital expenditure and working capital requirements of current operations for at least the next twelve months. However, deterioration in the business environment and market conditions could negatively impact operating results and liquidity. There is no assurance that, (i) if operations were to deteriorate and additional financing were to become necessary, we will be able to obtain financing in amounts sufficient to meet operating requirements or at terms which are satisfactory and which allow us to remain competitive, or (ii) we will be able to meet the financial covenants contained in the Extended Credit Facility. Our expectation that existing resources will fund capital expenditure and working capital requirements is a forward-looking statement that is subject to risks and uncertainties. Actual results could differ from those indicated as a result of a number of factors, including the use of currently available resources for possible acquisitions and possible additional stock repurchases.



ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Kforce is exposed to a variety of risks, including changes in interest rates on borrowings. In May 2005, Kforce's outstanding interest rate swap agreements, which effectively converted \$12 million of our outstanding debt under the credit agreement to a fixed rate basis of approximately 4%, expired. Kforce does not engage in trading market risk sensitive instruments for speculative purposes. Kforce believes that effects of changes in interest rates are limited and a 1% change in rates would have an annual effect of approximately \$220,000 on our interest expense.

ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

As of September 30, 2005, we carried out an evaluation required by Rules 13a-15 and 15d-15 under the Exchange Act (the "Evaluation"), under the supervision and with the participation of our Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), of the effectiveness of our disclosure controls and procedures as defined in Rules 13a-15 and 15d-15 under the Exchange Act ("Disclosure Controls"). Based on the Evaluation, our CEO and CFO concluded that our Disclosure Controls are effective in timely alerting them to material information required to be included in our periodic SEC reports.

Changes in Internal Controls

There has not been any change in our internal controls over financial reporting identified in connection with the Evaluation that occurred during the quarter ended September 30, 2005 that has materially affected, or is reasonably likely to materially affect, those controls.

Inherent Limitations of Internal Control Over Financial Reporting

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

CEO and CFO Certifications

Exhibits 31.1 and 31.2 are the Certifications of the CEO and the CFO, respectively. The Certifications are required in accordance with Section 302 of the Sarbanes-Oxley Act of 2002 (the "Section 302 Certifications"). This Item of this report, which you are currently reading, is the information concerning the Evaluation referred to in the Section 302 Certifications and this information should be read in conjunction with the Section 302 Certifications for a more complete understanding of the topics presented.



PART II — OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

None.

ITEM 2. UNREGISTERED SALE OF SECURITIES AND USE OF PROCEEDS

A discussion of working capital restrictions and limitations upon the payment of dividends is incorporated herein by reference to Part I, Item 2. "Management's Discussion and Analysis of Financial Condition and Results of Operations" under the heading "Liquidity and Capital Resources."

A tabular disclosure of common stock repurchases made by Kforce during the current year is incorporated herein by reference to Part I, Item 2. "Management's Discussion and Analysis of Financial Condition and Results of Operations" under the heading "Liquidity and Capital Resources."

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

ITEM 5. OTHER INFORMATION

None.

ITEM 6. EXHIBITS

- 2.1 Agreement and Plan of Merger, dated as of December 2, 2003, by and among the Registrant, Novato Acquisition Corporation and Hall, Kinion & Associates, Inc. (12)
- 2.2 Letter Amendment to Agreement and Plan of Merger, dated December 9, 2003, by and among the Registrant, Novato Acquisition Corporation and Hall, Kinion & Associates, Inc. (12)
- 2.3 Letter Amendment to Agreement and Plan of Merger, dated December 31, 2003, by and among the Registrant, Novato Acquisition Corporation and Hall, Kinion & Associates, Inc. (12)
- 3.1 Amended and Restated Articles of Incorporation. (1)
- 3.1a Articles of Amendment to Articles of Incorporation. (5)
- 3.1b Articles of Amendment to Articles of Incorporation. (5)
- 3.1c Articles of Amendment to Articles of Incorporation. (5)
- 3.1d Articles of Amendment to Articles of Incorporation. (6)
- 3.1e Articles of Amendment to Articles of Incorporation. (4)
- 3.2 Amended and Restated Bylaws. (1)
- 3.2a Amendment to the Amended & Restated Bylaws. (5)
- 4.1 Rights Agreement, dated October 28, 1998, between Romac International, Inc. and State Street Bank and Trust Company as Rights Agent. (2)
- 4.2 Amendment to Rights Agreement dated as of October 24, 2000. (3)
- 4.9 Form of Stock Certificate. (1)
- 10.3 Amended and Restated Credit Agreement dated as of November 3, 2000. (7)
- 10.3a First Amendment to the Amended and Restated Credit Agreement dated as of December 10, 2000. (8)



- 10.3b Second Amendment to the Amended and Restated Credit Agreement dated as of February 12, 2001. (7)
- 10.3c Third Amendment to the Amended and Restated Credit Agreement dated as of January 1, 2002. (8)
- 10.3d Fourth Amendment to the Amended and Restated Credit Agreement dated as of August 5, 2002. (9)
- 10.3e Fifth Amendment to the Amended and Restated Credit Agreement dated as of December 5, 2002. (10)
- 10.3f Sixth Amendment to the Amended and Restated Credit Agreement dated as of August 26, 2004. (11)
- 10.3g Waiver related to the Amended and Restated Credit Agreement dated as of April 21, 2005. (13)
- 10.3h Waiver related to the Amended and Restated Credit Agreement dated as of August 3, 2005. (14)
- 10.3i Seventh Amendment to the Amended and Restated Credit Agreement dated as of October 28, 2005. (15)
- 10.3j Corrective Modification to the Seventh Amendment to the Amended and Restated Credit Agreement dated as of November 7, 2005. (16)
- 10.12 Form of Voting Agreement, dated as of December 2, 2003, by and between the Registrant and certain stockholders of Hall, Kinion & Associates, Inc. (5)
- 10.13 Form of Voting Agreement, dated as of December 2, 2003, by and between Hall Kinion & Associates, Inc. and certain stockholders of the Registrant. (5)
- 31.1 Certification by the Chief Executive Officer of Kforce Inc. pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification by the Chief Financial Officer of Kforce Inc. pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification by the Chief Executive Officer of Kforce Inc. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification by the Chief Financial Officer of Kforce Inc. pursuant to 18 U.S.C. Section 2350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- (1) Incorporated by reference to the Registrant's Registration Statement on Form S-1 (File No. 333-03393) filed May 9, 1996.
- (2) Incorporated by reference to the Registrant's Current Report on Form 8-K (File No. 000-26058), filed October 29, 1998.
- (3) Incorporated by reference to the Registrant's Current Report on Form 8-K (File No. 000-26058), filed on November 3, 2000.
- (4) Incorporated by reference to the Registrant's Annual Report on Form 10-K (File No. 000-26058) filed March 29, 2002.
- (5) Incorporated by reference to the Registrant's Form S-4/A (File No. 333-111566) filed February 9, 2004 as amended.
- (6) Incorporated by reference to the Registrant's Form 8-K (File No. 000-26058) filed May 17, 2000.
- (7) Incorporated by reference to the Registrant's Form 10-K (File No. 000-26058) filed March 29, 2001.
- (8) Incorporated by reference to the Registrant's Form 10-K (File No. 000-26058) filed March 29, 2002.
- (9) Incorporated by reference to the Registrant's Form 10-Q (File No. 000-26058) filed November 14, 2002.
- (10) Incorporated by reference to the Registrant's Form 8-K (File No. 000-26058) filed December 6, 2002.
- (11) Incorporated by reference to the Registrant's Form 8-K (File No. 000-26058) filed August 31, 2004.
- (12) Incorporated by reference to the Registrant's Form S-4 (File No. 333-111566) filed December 24, 2003, as amended.
- (13) Incorporated by reference to the Registrant's Form 10-Q (File No. 000-26058) filed May 6, 2005.
- (14) Incorporated by reference to the Registrant's Form 10-Q (File No. 000-26058) filed August 8, 2005.
- (15) Incorporated by reference to the Registrant's Form 8-K (File No. 000-26058) filed November 3, 2005.
- (16) Incorporated by reference to the Registrant's Form 8-K (File No. 000-26058) filed November 7, 2005.



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Exhibit Index

<u>Exhibit No.</u>	<u>Description</u>
31.1	Certification by the Chief Executive Officer of Kforce Inc. pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification by the Chief Financial Officer of Kforce Inc. pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification by the Chief Executive Officer of Kforce Inc. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification by the Chief Financial Officer of Kforce Inc. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.



Exhibit 31.1

CERTIFICATIONS

I, David L. Dunkel, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Kforce Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 7, 2005

/s/ David L. Dunkel

David L. Dunkel,
Chief Executive Officer



Exhibit 31.2

CERTIFICATIONS

I, Joseph J. Liberatore, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Kforce Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 7, 2005

/s/ Joseph J. Liberatore

Joseph J. Liberatore,
Chief Financial Officer



Exhibit 32.1

CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO SECTION 906
OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Kforce Inc. (the "Firm") on Form 10-Q for the quarterly period ended September 30, 2005 as filed with the Securities and Exchange Commission on the date hereof (the "Form 10-Q"), I, David L. Dunkel, Chief Executive Officer of Kforce, hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- 1) The Form 10-Q fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and
- 2) The information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of Kforce.

Date: November 7, 2005

/s/ David L. Dunkel

David L. Dunkel,
Chief Executive Officer



Exhibit 32.2

CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO SECTION 906
OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Kforce Inc. (the "Firm") on Form 10-Q for the quarterly period ended September 30, 2005 as filed with the Securities and Exchange Commission on the date hereof (the "Form 10-Q"), I, Joseph J. Liberatore, Chief Financial Officer of Kforce, hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- 1) The Form 10-Q fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and
- 2) The information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of Kforce.

Date: November 7, 2005

/s/ Joseph J. Liberatore

Joseph J. Liberatore,
Senior Vice President
Chief Financial Officer



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