

# Global Tech Giant Meets Accelerated Deadline with Kforce's Custom Solution

## Customer Profile

A multinational enterprise information technology company with over 200,000 employees and over \$50 billion annual revenue.

**Kforce helped the customer achieve a 50% reduction in average hiring time.**

## Challenge

Upgrading their enterprise cloud service with limited resources and an aggressive timeline.

## Solution

Kforce provided a custom project team with a two-phased solution, reducing the hiring process by 50%.

## Outcome

Kforce proved to be a valuable service provider by expediting the hiring process and meeting the release on time.

# Custom Solution Meets Accelerated Deadline

## Technology | Case Study



13

specialized  
consultants  
acquired within  
three months

### Challenge

A multinational IT corporation sought to update an enterprise cloud service for their clients. The goal was to improve a single portal for all IT services, giving their clients the power to build custom applications. Our customer invested budgetary dollars from their current fiscal year, creating an accelerated deadline of 10 months.

Our customer's biggest challenge was quickly and efficiently scaling resources to meet the release date on time. To do this, they needed to aggressively increase the size of their existing scrum team. Our customer's required essential niche roles such as a technical lead, a variety of specialized engineers, full-stack developers, Java developers and a project manager.

### Solution

Since 2010, Kforce has served as a reliable, proven professional services partner to this customer. Based on this relationship, Kforce was given the opportunity to support this project by implementing a shared-risk approach. A custom project team was built for them, adding 17 additional resources which more than tripled the size of their internal scrum team.

Kforce built this custom project team using a two-phased solution:

#### Phase 1

- Hired a technical lead who worked side-by-side with the customer in selecting the scrum team.
- The lead was responsible for ensuring requirements were understood, software was delivered on time, coaching was provided and weekly one-on-one meetings were conducted with consultants.
- Acquired 13 specialized engineers over first 3 months.

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**50%**

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### Solution (continued)

#### Phase 2

- Created a Customer Product Engineering team with four additional resources including full-stack developers, Java developers and testers to handle ongoing customer requests.
- Supplied an additional technical lead to train the Customer Product Engineering team.

The customer saw a 50% reduction in the average hiring time because of Kforce's team of delivery experts who were solely dedicated to this effort. This dedicated team identified qualified resources with an average turnaround time of 48 hours. The hiring process was reduced from 10 days to five on average.

### Outcome

The customer's director and section manager were impressed with the expedited hiring process and quality of candidates provided by the Kforce team. They sought not only a staff augmentation solution, but a service provider for this project. Kforce delivered on both accounts.

The customer's critical cloud application was released on time due to the speed and focus of Kforce's custom project team. Kforce successfully completed this project on schedule, within budget and with low resource turnover.

### About Kforce

Kforce is a leading Technology and Finance & Accounting professional staffing services firm with a national network of over 60 offices, two National Recruiting Center locations in Tampa and Phoenix and more than 2,000 staffing specialists. Annually, we engage over 23,000 highly skilled professionals in both flexible assignments and direct hire placements with more than 4,000 customers of all sizes, including 70% of the Fortune 100.