Kforce did a phenomenal job finding the right security consultants in a short period of time.
- Senior Manager

**Customer Profile**
An American multinational technology conglomerate that develops, manufactures, and sells networking hardware and telecommunications equipment. The company employs over 70,000 associates with annual revenues of $50 billion.

**Challenge**
The customer’s InfoSec unit needed to maintain federal security compliance for its web conferencing applications while also improving its security posture.

**Solution**
Kforce customized its Managed Engagement model to build a full spectrum security team. The team investigated over 1,000 high severity vulnerabilities and created a new System Development Life cycle (SDLC) process.

**Outcome**
Kforce consultants mitigated security vulnerabilities, while saving the customer hundreds of thousands of dollars quarterly.
Challenge

Under duress to meet federally mandated compliance standards, a multinational technology corporation needed to build a high-level security team to protect and secure its proprietary web conferencing applications. Failure to adhere to compliance standards would result in significant customer turnover and heavy fines.

To meet compliance standards, the security team needed to be able to identify vulnerabilities, fix existing security gaps and improve security processes. Under a very compressed timeline to identify the resources needed, the customer turned to Kforce for a talent acquisition solution. This solution would expand their security resources and address these issues.

Solution

Kforce implemented its Managed Engagement model, a solution designed to increase customer’s focus on strategic business priorities and to minimize the administrative burdens of talent acquisition, onboarding and performance management of consultants. Under the Managed Engagement model, Kforce assumed responsibilities for:

- Talent identification
- Deployment
- Weekly status reports
- Monthly performance reviews

Kforce identified and acquired 20 high level security resources including:

- Security architects
- Compliance implementers/auditors
- Penetration testers
- Monitoring engineers
- Security project managers

20 consultants identified
**Solution (continued)**

This full spectrum security team investigated over 1,000 high severity vulnerabilities, submitted over 200 security defect requests and implemented new processes in the Software Development Life Cycle.

In addition, our event monitoring team developed three new security ninja training modules currently being utilized by the customer.

---

**Outcome**

In securing the right talent, Kforce was able to move many of the security functions away from third party assessment agencies. Bringing the contingent workforce in-house saved the customer hundreds of thousand dollars on a quarterly basis.

The customer continues to focus on security, an ever-changing area of high potential growth. Consultants work on compliance certification continually, while hardening the firm’s security posture across multiple products.

The customer continues to work with Kforce and plans to increase their security team staffing by twenty percent.

---

**About Kforce**

Kforce is a leading Technology and Finance & Accounting professional staffing services firm with a national network of over 60 offices, two National Recruiting Centers in Tampa and Phoenix and more than 2,000 staffing specialists. Annually, we engage over 23,000 highly skilled professionals in both flexible assignments and direct hire placements with more than 4,000 customers of all sizes, including 70% of the Fortune 100.