

### Visa Challenges

- Loss of a consultant mid-engagement can be one of the biggest concerns for an employer utilizing international talent resources.
- Situations can arise at any time, such as
  - o visa denials
  - missed filing extension deadlines
  - incorrectdocumentation
  - consultants not being permitted to return from travel outside of the US
- These incidents can leave an employer scrambling to retain the consultant and prevent business disruption.

### **Kforce Offering**

Kforce has proven capabilities in resolving complex visa issues. Challenges such as high filing costs, process complexities, excessive time investment and a lack of resources hinder many employers and vendors from fixing these situations. Backed by a seasoned immigration team, intimate industry knowledge and proven expertise, Kforce's "9-1-1" visa remediation solution enables us to solve even the most complex situations, offering our customers the following benefits:

- Mitigation of immigration risks and fines from noncompliant resource(s)
- Improved efficiencies and reduced costs from
- leveraging seasoned compliance experts
- Minimized business disruption by keeping invested resource onboard
- Saved money and time, avoiding high visa filing costs and lengthy filing processes

#### Kforce's "9-1-1" Visa Remediation Solution

With a network of trusted relationships with immigration law firms, consulates and filing agencies and a deep subject matter expertise, ITS practice leaders act quickly to ensure our customers' consultants can stay on assignment. Kforce's established competency in mitigating "9-1-1" visa remediation has helped companies across various industries and sizes solve complex visa situations.

## Kforce ITS Provides Best-in-Class Services

Technology | Case Study

#### **Customer Profile**

One of the world's largest automotive manufacturers with 27 manufacturing sites worldwide.

#### **Project 1**

# **Expiring Student Visa Risks Loss of Critical Resource Mid-Assignment**

When one of the world's largest automotive manufacturers realized its top research scientist's visa was about to expire mid-assignment, the manufacturer sprang into action to determine how to retain the scientist. With a visa approval exceeding the industry standard of 70 percent, the manufacturer knew Kforce's International Talent Solutions (ITS) team was the right partner to provide support and resolve issues related to the consultant's visa status. Understanding the significant business disruption that could arise from the loss of the scientist, Kforce quickly filed the required paperwork and was awarded sponsorship of the consultant's H-1B visa within only a few weeks. Impressed by Kforce's knowledge, expertise and speed of service, the automaker has since repeatedly engaged Kforce for help resolving similar visa challenges.

Impressed by Kforce's knowledge, expertise and speed of service, the automaker has repeatedly returned to Kforce for help resolving similar visa challenges.

#### **Customer Profile**

Global Web hosting provider with annual revenue over \$19 million.

### **Project 2**

## Adding Value through Speed of Service to Save Consultant

A business-critical developer engaged at a global Web hosting provider learned his current vendor did not have the capability to renew his soon-expiring visa. Facing the loss of his job and deportation, the developer and his manager searched for a trusted partner to help, ultimately turning to Kforce's ITS team.

With only a short amount of time to convert the visa, Kforce filed the necessary H-1B paperwork while the customer's leadership provided guidance on navigating internal compliance and onboarding procedures. Kforce's exceptional visa approval rating helped expedite the application process, receiving approval within three days of submittal. The consultant returned to work and the provider, impressed by Kforce's expertise and speed of service, now engages Kforce ITS to remediate any "9-1-1" visa issues on-site.



## Kforce ITS Provides Best-in-Class Services

Technology | Case Study

#### **Customer Profile**

World leading provider of digital television entertainment with annual revenue over \$31 billion.

#### **Project 3**

# **Deported Consultant Returns to Assignment, Minimizing Business Disruption**

Kforce came to the rescue of one of the world's leading providers of digital television entertainment services when a critical resource was required to leave the United States mid-assignment. Placed through a third-party, the consultant's visa was denied, requiring the consultant to stop working and leave the country.

Facing the loss of a critical consultant and significant project disruption, the digital services provider engaged Kforce to rescue the consultant. Thoroughly reviewing the consultant's paperwork, Kforce identified irregularities in the original filing that had prompted the denial. ITS practice leaders filed the corrected the visa application, receiving approval shortly after. The consultant returned to the country and to work with the customer. Thanks to Kforce, the customer not only regained its critical resource but a trusted partner in catching and resolving any potential "9-1-1" visa remediation situations before they arise.

#### **About Kforce**

Kforce is a leading Technology and Finance & Accounting professional staffing services firm with a national network of over 60 offices, two National Recruiting Center locations in Tampa and Phoenix and more than 2,000 staffing specialists. Annually, we engage over 23,000 highly skilled professionals in both flexible assignments and direct hire placements with more than 4,000 customers of all sizes, including 70% of the Fortune 100.

